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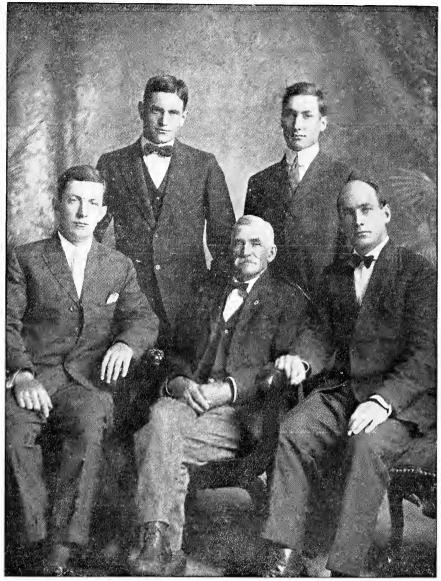
King Brothers Nurseries

DANSVILLE, NEW YORK

ESTABLISHED 1878



BARTLETT



JOSEPH

GEORGE

MARTIN KING, SR.

SIMON

MARTIN, JR.

SPRING 1918 Fortieth Anniversary Greetings:

Friends and Customers:

We take pleasure in presenting this latest edition of our annual catalogue. It marks the Fortieth Anniversary of King Bros. Nurseries.

For forty years we have labored to produce from the earth, the choicest varieties of fruit and ornamental stock. To our thousands of customers who, by their liberal patronage have contributed to make this big business enterprise a success, we extend our gratitude and thanks.

This year we come to you with a larger supply than ever of high quality stock. As in the past, your order direct from this catalogue will receive our most careful and personal attention.

From Small Beginnings in 1878



View of our modern storage and plant recently built, one of the largest in the country, capacity for over a million trees. Double brick walls, with air chambers, making it frost proof in Winter and cool for keeping trees dormant until June 1st.

Our offices are in the heart of the business district. Capable and experienced office assistants, under the personal direction of our Martin King, Jr., are employed in handling our immense amount of mail.

We have direct wire connections with our packing plant and nursery farms. The best equipped and managed offices of any nursery in New York State. Your letter is answered the same day that it is received.

References

Citizens Bank, Dansville, N. Y.

Merchants and Farmers Bank, Dansville, N. Y.

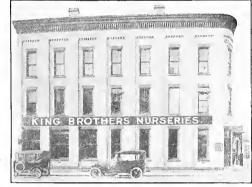
R. G. Dun Commercial Agency, Dansville, N. Y.

Bradstreet's Commercial Agency, Dansville, N. Y.

Seven of the leading bankers, editors and business men of Dansville make the following statement about King Brothers:

We, the undersigned, have known the Kings in Dansville for very many years. Martin King, Sr., is one of the oldest nurserymen here, with a record for honesty, integrity and fair dealing absolutely beyond question. Martin King, Jr., President of King Brothers Nurseries, was trained in the nursery business from his youth. King Brothers enjoy an excellent reputation among Dansville business men. They are clean, euergetic and honest. They are thorough nurserymen, giving their best thought and time to the care of their large acreage of trees. We note with pleasure the great growth of their business during the past few years. Orchardists from all sections of the country are buying their trees, and we rec-

ommend them highly to any man who intends to plant any number of trees, from a dozen to a thousand.



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Total Som Blum Shoe MFG. Co.,

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"The Inches that the Common of the Delight Rank Children to Superior to Sup



Why Not Eliminate the Middleman

and

DEAL DIRECT THE CATALOGUE WAY

- 1st—It is the common-sense, business-like way of buying nursery stock.
- 2nd—You order from the catalogue what you want and are not pestered by talkative tree agents.
- 3rd—In buying of us, you are dealing direct with the men who produce the stock.
- 4th—You are saving at least 50% on agents' prices and getting trees fresh from our nurseries by Express to your home or station—all express charges prepaid on orders of \$5.00 or more.
- 5th—You are guaranteed quick, safe delivery and highest quality trees.

LOCATION

Dansville, New York, the home of our nurseries, is at the head of the world famous Genesee Valley in Western New York, 50 miles south from Lake Ontario. The deep, rich, mellow, heavy soils of Dunkirk clay loam, Genesee loam, and Canada silt loam on our nursery farms surrounding Dansville produce large, well rooted trees, and, with the aid of our thorough methods of care and cultivation, our trees stand up clean, straight and thrifty. Our winters are long and cold, the mercury often going down to fifteen below zero. This ripens up our trees, giving them firmness of texture, hardiness and vitality. Our soil and climatic conditions combined, therefore, produce trees of superior excellence, far ahead of stock grown in the South or on the prairie soil of the West. This fact is so generally recognized that large Western nurserymen, like the Starks of Missouri, grow hundreds of thousands of their trees on lands near our nurseries at Dansville.

WORKMANSHIP

For forty years we have worked with our soils, improved them by fertilization and tillage, studied the behavior of varieties, both in our nurseries and at our orchard farm. We have weeded out inferior sorts, introduced new varieties of merit, cut our scions from selected trees, and have adopted the best methods in our office and field for taking care of the orders of our thousands of patrons, from the time the letter with the order enclosed arrives at our office until the trees are dug, sorted, packed and delivered at the home of our customer. This personal service of our firm, the fact that we are on the job every day, has won for us the confidence and patronage of the best orchardists in this country. We have our work systematized. We are organized to do it thoroughly and painstakingly, realizing our responsibility to our customers, and every man who assists us feels the spirit of service that is the special mark of our Nurseries.

NO DISEASES IN OUR NURSERIES

State inspectors have been through our trees and pronounced them absolutely free of all dangerous plant diseases. There is no San Jose Scale within fifty miles of us. A certificate of inspection accompanies every box and bale leaving our nurseries.

No. 546

STATE OF NEW YORK DEPARTMENT OF FARMS AND MARKETS, DIVISION OF AGRICULTURE Certificate of Inspection of NURSERY STOCK

THIS IS TO CERTIFY that the stock in the nursery of King Brothers Nurseries, of Dansville, County of Livingston, State of New York, was duly examined in compliance with the provisions of Section 305 of the Agricultural Law, and was found to be apparently free from any contagious or infectious disease or diseases, or the San Jose scale or other dangerously injurious insect pest or pests. This certificate expires September 1st, 1918

Dated, Albany, N. Y., September 1st, 1917.

(Signed) C. S. Wilson,

Commissioner of Agriculture.

^{8%} Discount on all Cash Orders before March 20th. See our Discount on page 4 for Orders before March 20th.



SHIPPING SEASON

We begin shipping about October 15th, in the fall, and continue until it freezes up. Spring shipping begins about March 25th, and continues until May 25th.

METHODS OF PACKING

We use strong, well made boxes for large shipments and paper line every box. We put an abundance of damp excelsior around the roots of the trees and cover the tops with rye straw. Our smaller orders are done up neatly in bales, with roots and top well secured. These smaller orders are shipped by express unless freight shipment is desired.

PARCEL POST RATES

If you live within a 150 mile radius of Dansville, we can send you a 50-pound bale of trees, but outside this radius the limit is 20 pounds. The rate inside the 150 mile radius is one cent per pound, plus 4 cents. Thus a 50 pound bale would be 54 cents. We can pack either 8 first grade trees or 12 second grade or 15 third grade trees in a 50 pound bale. Outside the 150 mile radius, add 3 cents per small tree or vine, to cover cost of mailing small shipments of less than 20 pounds by Parcel Post.

PREPAID EXPRESS

WE PREPAY EXPRESS EVERYWHERE

to all points in the following States on orders of \$5.00 or more.

New York, Massachusetts, Rhode Island, Connecticut, Maine, New Hampshire, Vermont, New Jersey, Pennsylvania, Delaware, Maryland, West Virginia, Ohio, Indiana and Michigan.

To all other states East of the Rocky Mountains we pay one-half the Express and our customers the other half. States West of the Rockies, we pay one-fourth Express Charges.

This applies to all orders of \$5.00 or more.

Customers pay the Express on orders of less than \$5.00. The charge which you pay the expressman will run on these small orders from 25c to \$1.00, depending on the size of the bale and distance.

On all orders amounting to \$5.00 or more, we lay the stock down at your door, fresh from our nurseries, by Express as fast as the mails travel, all transportation charges paid by us.

Remember, we Prepay the Express Charges so that the prices quoted in this catalogue are for the actual cost of the trees laid down at your door. While the expense to us is large, still the watchword of our business is **SERVICE** and, as far as we know, we are the first nursery firm in America to come forward in the interest of our customers this Spring and Prepay all Express Charges on orders of \$5.00 or more.

Deal with us and save worry over congested freight and slow delivery. We give you fast Express Service and fresh, vigorous trees.

OUR PRICES

We have seen the rise and fall of many Nurseries, both locally and nationally, in our long experience. Cheap Johns have sold trees cheap and they have wound up cheap in the bankruptcy courts. While it is true that sometimes planters have obtained exceptionally fine trees from these low priced coacerns, the vast majority of their patrons suffered severe disappointment and loss of money in the long run because the trees were inferior or not true to name. Business prudence and your best interest insists that you deal with a Nursery firm that is permanently established, that is not here today and gone tomorrow, and to do this you must be willing to pay a fair price for the stock.

When you consider the fact that we prepay the Express on all orders of \$5.00 or more and guarantee safe delivery, you will agree with us that the prices quoted in this Catalogue are rock-bottom for high quality stock. We challenge any competitor to furnish trees like ours for less

money.

OUR GUARANTEE

First. We guarantee our trees to reach you in a live, thrifty condition, and to be free from all plant diseases.

Second. Should any tree not prove true to name as represented by us, we will make good the buyer's loss by reason thereof at any time within ten years from the date of purchase. In event we cannot agree, we shall each appoint one arbiter, who shall choose the third, and the award of the majority shall be binding upon both parties.

We were the first nursery firm in America to give this real guarantee of genuineness to fruit growers.

TERMS

Our terms are cash with the order. You may send us the money by Registered Letter, Post Office Money Order, New York Draft, or your personal check. If one-third ca-h is sent with the order, we will reserve the stock for you until shipping time and you can pay the express agent the balance on the arrival of the trees.

RATES

Fifty trees or plants at hundred rates, provided there is not less than ten of any one variety.

ORDER EARLY-8% Discount

We allow 8% Discount on all Cash Orders sent us before March 20th. ORDER EARLY so we may reserve the trees to be shipped when you want them. After March 20th, 3% discount will be allowed.

NUMBER OF TREES TO PLANT PER ACRE

Number of trees required per acre planted in squares

| Feet apart | Number per acre | Feet apar | Number per acr |
|------------|-----------------|-----------|----------------|
| 50x50 | | 15x15 | |
| 40x40 | | 12x12 | |
| 35x35 | | | |
| 30x30 | | | |
| 33x33 | | | |
| 25x25 | | | |
| 20x20 | | 3x3 | 4,840 |
| 18x18 | | | |

DISTANCES FOR PLANTING

Apples 25 to 30 feet for fillers, 40 to 50 feet for permanent trees. Standard Pears 20 to 25 feet apart. Dwarf Pears 10 to 12 feet. Peaches, Plums and Apricots 16 to 20 feet. Sour Cherries 18 to 23 feet. Sweet Cherries 25 to 40 feet. Quinces 10 to 12 feet. Grapes—rows 10 to 16 feet apart, 8 to 10 feet in rows. Currants and Gooseberries 4 feet apart. Raspberries and Blackberries 4 to 5 feet apart.

SPECIAL BARGAINS IN \$5.00 COLLECTIONS

8% Discount on All Cash Orders Before March 20th, After That Date 3%

NOTE-In ordering, mention the number of the Collection.

COLLECTION NO. 1

Cherry Tree Collection

All first-class trees, 2 yr., XXX 3/4 inch and up, 6 to 7 ft. high, Express Charges Prepaid. 20 trees for \$5.00.

- 10 Montmorency
- 5 Early Richmond
- 2 English Morello
- 1 Black Tartarian
 - 1 Napoleon
 - 1 Windsor

8% discount from this collection price will be allowed for cash orders sent us before March 20th.

COLLECTION NO. 2

Pear Tree Collection

All first-class trees, 2 yr., XXX 3/4 inch and up, 6 to 7 ft. high, Express Charges Prepaid. 20 trees for \$5.00.

- 5 Bartlett
- 5 Clapp's Fav.
- 3 Flemish 2 Kieffer
- 1 Anjou
- 2 Seckel
- 1 Duchess 1 Sheldon

8% discount from this collection price will be allowed for cash orders sent us before March 20th.

COLLECTION NO. 3

Plum Tree Collection

All first-class trees, 2 yr., XXX 3/4 inch and up, 6 to 7 ft. Express Charges Prepaid. 20 trees for \$5.00.

- 5 Lombard
- 5 Bradshaw
- 2 Burbank
- 2 Shropshire Damson
- 2 Green Gage
- 2 Grand Duke
- 2 German Prune

8% discount from this collection price will be allowed for cash orders sent us before March 20th.

COLLECTION NO. 4

Fruit Tree Collection

All first-class trees, 2 yr., XXX, 3/4 inch and up, 6 to 7 ft. Express Charges Prepaid. 20 trees for \$5.00.

1 Elberta

Early Richmond

- 1 Bartlett
- 1 Early Crawford
- 1 Kieffer
- 1 Carman
- 1 Clapp's Fav.
- 2 Montmorency
- 2 Burbank
- 1 Napoleon

1 Lombard

1 German Prune

- 2 Orange Quince
- 1 Yellow Transparent
- 1 Apricot
- Baldwin 1 McIntosh
- 8% discount from this collection price will be allowed for cash orders sent us before

March 20th.

COLLECTION NO. 5

Shade Tree Collection For Street or Park Planting

10 Trees for \$5.00

Your Choice of

10 American Elm, 8 to 10 ft.

10 European White Birch, 8 to 10 ft.

10 Catalpa Speciosa, 8 to 10 ft.

10 Norway Maple, 6 to 8 ft.

All Express Charges Prepaid.

8% discount for cash with the order before March 20th.

COLLECTION NO. 6

Ornamental Tree and Shrub Collection

16 Trees and Shrubs for \$5.00

- 4 American Elm, 8 to 10 ft.
- 1 Hall's Japan Honeysuckle
- 1 Clematis Paniculata
- 2 Spirea Van Houtte
- 2 Deutzia Pride of Rochester
- 2 Althea (red)
- Forsythia Suspensa
- 2 Hydrangea Paniculata
- 1 Crimson Rambler Climbing Rose

8% discount from this collection price will be allowed on cash orders sent us before March 20th.

Large Trees Seven to Eight Feet High for Quick Results

Bearing Size Trees

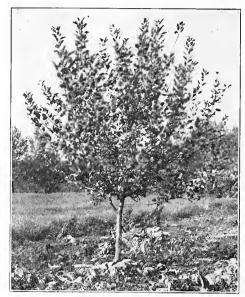




There has been a growing demand of late for our big, extra large "bearing size" fruit trees. City and suburban customers, where quick results are especially de-







Growing Tree One Year From Planting





sired, find that this big grade meets their requirements. Many of these trees have borne heavily in the nursery row and they will bear for you very soon after planting.





They are seven to eight feet tall, exclusive of the heavy, fibrous root system and measure from an inch to two inches in thickness at the collar. Our customers everywhere are highly pleased with these "bearing size" trees. We dig them fresh for your order and guarantee safe delivery by Express—all Express Charges Prepaid on orders of \$5.00 or more. The buyer pays the Express-on orders of less than \$5.00.

Club with your neighbors and buy a dozen of these special "bearing size" trees.

IT IS IMPORTANT THAT YOU MAKE SECOND AND THIRD CHOICE WHEN ORDERING BEARING SIZE TREES IN CASE FIRST CHOICE IS SOLD OUT.

In making out your order sheet, mark plainly "Bearing Size"

STANDARD APPLE TREES

60c. Each, \$6.00 per Doz., \$45.00 per 100

Duchess of Oldenburg, Gravenstein, Maiden Blush, Wealthy, Baldwin, Ben Davis, Gano, Hubbardston, King, McIntosh Red, Northern Spy, Stark, Stayman's Winesap, Tolman Sweet, R. I. Greening, Wagener, Wolf River, Winter Banana, York Imperial, Transcendent Crab.

STANDARD PEAR TREES

60c. Each, \$6.00 per Doz., \$45.00 per 100

Clapp's Favorite, Aujou, Duchess, Flemish Beauty, Kieffer.

Special Bargain on Bartlett Pears. 50c. each, \$5.00 per dozen, \$35.00 per 100.

PLUM TREES

60c. Each, \$6.00 per Doz., \$45.00 per 100

Bradshaw, Coe's Golden, Grand Duke, Geuii, German Prune, Niagara, Lombard, Moore's Arctic, Shropshire Damson, Shipper's Pride, York State Prune, Abundance, Burbank.

CHERRY TREES

60c. Each, \$6.00 per Doz., \$45.00 per 100

Bing, Black Tartarian, Governor Wood, Napoleon, Lambert, Yellow Spanish, Early Richmond, Large Montmorency, English Morello, Wragg.

PEACH TREES

50c. Each, \$5.00 per Doz., \$40.00 per 100

Alexander, Belle of Georgia, Crawford's Late, Carman, Chair's Choice, Fitzgerald, Iron Mountain, Niagara, Elberta, Crawford's Early, Champion.



SHELDON

MONTMORENCY

BALDWIN

KIEFFER

This photograph shows the size of our first-grade of fruit trees. They are from six to seven feet high and measure three-fourths of an inch or over in diameter three inches above the collar. The collar is just above the ground line as they stood in the nursery row. The height of the tree is measured from the ground line to the tips of the branches. The roots are excluded. In grading trees, we take into consideration both thickness and height. Unless a tree is "up to caliper" or thickness, we put it into the next lower grade even though it is of sufficient height to go into the first grade.

Our first-grade trees are the cream of our nurseries. The second and third grades are of the same quality, first-class in every respect except that they are of smaller size.

Note the big, fine, thrifty root system on the trees in the photograph.



KING

An apple orchard is a safe, sound investment. Well cared for orchards during the past 15 years have yielded their owners splendid returns. Some apple growers have become rich from a few acres. Do you realize that our population is now about One Hundred Million? Forty years ago it was only Thirty-five Million. At this rate of increase the population of this country will be Two Hundred Million by the time an apple orchard planted today reaches full maturity. Think of this! See what it means to the apple grower. Here is the opportunity for the long-headed young man, or middle-aged man, the man who looks ahead, to invest in an orchard that will yield him abundant returns in a few years.

The demand for quality apples in this country has always been greater than the supply. It is not unusual to find red apples of only ordinary quality selling for 10c each on the fruit stands in our cities. The demand will increase with the growth of population and with the increased consumption as the knowledge spreads that apples are the most healthful of fruits. Medical experts say that "an apple a day keeps the doctor away." What is more delightful than to gather around the fireplace on a winter's evening and eat our fill from a panful of cool, red-cheeked Baldwins, or Spies, or Rome Beauties, or McIntosh Red, when the snow lies deep on the hills and valleys, and the hearth-fire burns warm and bright and cheerful?

Plant the best varieties, the sorts of highest quality and productiveness. Do not experiment with new, unknown varieties that fruit tree agents may offer you at a high price.

We make a specialty of apple growing. We are producing what we know will be the best and most profitable varieties. All our trees are propagated on whole root, imported French seedlings. We challenge all competitors to produce any cleaner, sturdier, hardier trees than our quality stock. It will pay you to start an orchard with our guaranteed trees.

Prices on all varieties. 8% discount on all cash orders before March 20th.

| | Height | Caliper | Each | Per 10 | Per 100 |
|-----------------------|--------------|---------------------|--------|---------|---------|
| Largest size, 2-year | 6 to 7 ft. | 34 inch and up, XXX | \$.35 | \$ 3.20 | \$21.00 |
| | 5 to 6 ft. | 5/8 to 3/4 inch, XX | .30 | 2.70 | 18.00 |
| Smaller size, 2-year | 4 to 5 ft. | ½ to ½ inch, X | .25 | 2.00 | 13.50 |
| Two year | 3 to 4 ft. | 3/8 to 1/2 inch | .10 | 1.00 | 10.00 |
| Largest size, 1-year, | 3 ft. and up | Sturdy buds | .30 | 2.70 | 18.00 |

AKIN—A beautiful, dark red winter apple, of pretty good quality. Fine for dessert and fancy trade. Best suited to more southern localities; succeeds well in Middle West and in the winter apple districts of the Allegheny Mountain region. It is a good keeper. The tree is hardy, healthy, and produces well; comes into bearing moderately early.

ALEXANDER—A very large apple, attractive red, coarse in texture, medium in quality, suitable for culinary rather than dessert use. Ripens from September to November. The tree is hardy and vigorous and a good bearer. Many fruit growers regard Alexander favorably.

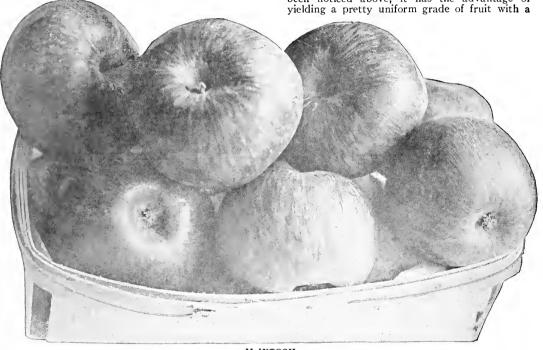


Apples (Continued)

ARKANSAS (Mammoth Black Twig)-A late keeping winter apple, rather large, of good red color and good quality. The tree is vigorous and healthy, comes into bearing early and yields big crops annually. It attains its greatest perfection in Maryland and farther south; not adapted to northern climates.

BALDWIN—The Baldwin is a bright red winter apple, above medium in size or large, and very good in quality when grown under favorable conditions. It stands handling well because of its firm texture and thick skin. It is a favorite market variety because of its desirable season, good size attractive red color, and good quality.

abundantly. In fact, one of the faults of this variety is its habit of producing an overload of fruit biennially and bearing little or none on alternate years. On rather light, sandy or gravelly soils the fruit is apt to have a better color, or at least to color earlier in the season, than it does when grown on heavy clay lands. Some hold that fruit from the lighter or more gravelly soils ripens earlier and consequently scalds earlier in storage than do the duller colored Baldwins grown on heavier soils. The Baldwin is grown successfully on various soils and under various climatic conditions. Besides the other good points of the Baldwin which have been noticed above, it has the advantage of yielding a pretty uniform grade of fruit with a



McINTOSH

The Baldwin is pre-eminently the leading variety in commercial orchards in New York, New England, certain regions in southern Canada, in the southern peninsula of Michigan, and in the clay soils of northern Ohio. In many localities in northern New York it is apt to winter kill, especially in the higher altitudes. For the same reason it often fails in portions of Michigan and west of the Great Lakes. In the South and Southwest it is not desirable because it there becomes a fall apple and also because it does not attain as good quality as it does in the Baldwin belt. From Colorado to Washington it is more or less grown in many localities. Not only is the Baldwin a standard fruit in American markets, but it is one of the leading apples used for export trade. It is one of the principal varieties handled in cold storage. The apples of this variety which are unsuitable for barrelling supply a large part of the evaporator stock in New York state, and are also used to some extent by canneries.

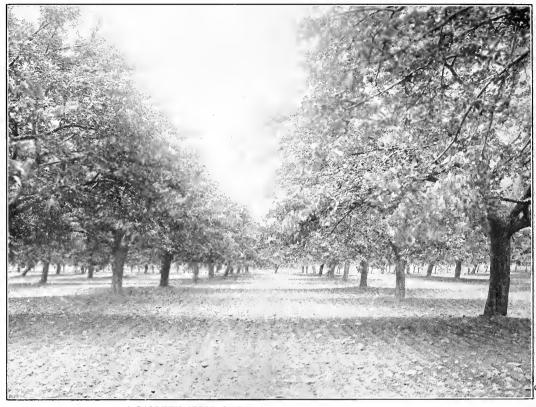
The tree is a strong grower, long-lived and vigorous. It is somewhat slow in reaching bearing maturity, but when mature it bears very low percentage of culls, when kept free from injurious insects and fungous diseases.

—Description taken from "Apples of New York."

BANANA (Winter Banana)—A very large, clear, pale yellow apple, with a beautiful pinkish red blush, characteristically aromatic, of good dessert quality, but too mild in flavor to excel for culinary Its season is from mid-November to April 1st. The tree is a vigorous grower and comes into bearing early. We recommend this variety highly for home use and for the orchardist who has a local market for select, beautiful yellow apples of the highest quality.

BEN DAVIS—For many years the leading com-mercial variety in the Virginias, Kentucky, Tennessee, Illinois, Missouri, Arkansas and portions of adjoining states. The tree is hardy, healthy and vigorous, comes into bearing at an early age and bears annually and abundantly. The fruit is beautiful in appearance but of second rate quality, even when at its best. Millions of dollars have been made by fruit growers out of the Ben Davis apple in spite of its poor quality. We do not recommend it for home use.

Apples (Continued)



A BALDWIN APPLE ORCHARD-WORTH \$1,000.00 PER ACRE

BOUGH (Sweet cough)—'The Bough is one of our finest sum mer pples, having all the good qualities which would recommend the fruit for general cultivation. The tree is moderately vigorous, making a handsome head, and bears abundant crops of large, very fair fruit, which begins to ripen the last of July and remains in eating until the first of September. As a table apple it will not rank as high as the Early Harvest, but as a kitchen fruit in its honeyed sweetness and tender flesh it has no equal of its season. It should be found in every good collection."

—Description by Hovey.

The apple does not stand shipping well and we do not recommend it as a commercial variety.

CHENANGO—Fruit is yellowish white, striped with red. Fine for either dessert or culinary use. Ripens in September. The tree is an early and regular bearer, hardy and healthy. It is not valuable as a commercial variety, but excellent for the home orchard.

DELICIOUS—More has been written about the Delicious apple in the past few years by some nurserymen than any six other varieties combined. The original tree from which the scions were first taken for propagating this variety has been pictured in many of the leading farm papers numberless times, and Delicious apples are planted by the hundred thousand today, scattered over all sections of the United States. We do not believe, however, it will ever surpass or even equal the Baldwin in the orchards of the East.

Note the colored picture of Delicious on the cover page of this catalogue. It has its own distinctive shape and dark red color shading to golden yellow at the blossom end. The flesh is fine grained, juicy and melting. It is a good cropper and a good shipper. The trees are hardy and vigorous, bear heavily and regularly. Every orchardist should plant some Delicious.

EARLY HARVEST—One of the earliest summer apples, of medium size, pale yellow, sub-acid flavor, excellent for dessert or culinary use. Tree a fairly good grower, bears early and is moderately productive. We recommend it for the home orchard but not for commercial planting.

ESOPUS SPITZENBERG—A large red striped apple, sub-acid in flavor, the standard of excellence of the Baldwin class as regards quality. Splendid for dessert or culinary use. Its season is between Rhode Island Greening and Baldwin. The trees are fairly hardy, but susceptible to the attacks of the apple borer. Moderately slow grower, both in the nursery and orchard. It is not a heavy cropper. Except under very favorable conditions it is not a very profitable commercial sort. It should, however, be in every complete home orchard.

FALL PIPPIN—A large yellowish green apple, pleasant sub-acid flavor, fine quality for kitchen or market use. Ripens in October. It is a very popular variety. The tree is a strong grower, hardy and long lived.

Apples (Continued)

FAMEUSE (Snow Apple)—A handsome, small, deep red apple with white flesh of distinctive and delicious flavor. Season from October to the holidays. An important commercial variety in the Champlain Valley and portions of the St. Lawrence Valley. Tree of medium size, a moderate grower, hardy, healthy and productive.

GANO—Similar to Ben Davis but of better quality. Less striped in appearance, has more of a solid deep red color, stands handling well and a good keeper. The tree bears young, is an excellent cropper, produces annually and abundantly; adapted to the same regions as Ben Davis.

GRAVENSTEIN—Fruit large; red, striped with yellow. Crisp, tender and of delightful flavor, fine for culinary use; season from September to early November. The trees bear moderately early and are quite productive, pretty reliable croppers. It is planted extensively in the Hudson Valley in New York state and throughout New England. We recommend it.

GRIMES' GOLDEN—This is a beautiful rich golden apple of splendid quality for dessert or culinary use, of rich sub-acid flavor. It is a fall apple but keeps through December and January. It is a very profitable variety south of New York state. The trees are vigorous, healthy, come into bearing early and produce big annual crops. It is one of the best known yellow apples, and we recommend it highly to our customers south of New York.

HUBBARDSTON NONSUCH (American Blush)— This apple is one of the earliest bearers we have. It ripens between the fall varieties and the late ripening winter apples. Its quality is of the very best, crisp, tender and rich; attractive pale red color. The tree is vigorous and productive to a fault, and it is especially adapted to the light soils of New England.

JONATHAN—A very good sort for commercial planting. It is at its best in the valleys of the Ohio, Mississippi and Missouri. Tree medium in size and a slow grower, bears early and abundantly; fruit of medium size, deep red and yellow, with flesh tender, juicy and rich. Orchards of Jonathan are found in nearly all sections of the country.

McINTOSH RED—Fruit medium sized, of attrac tive red color; flesh white and of excellent flavor tender and juicy; season late fall. The tree is vigorous and healthy, bears early and abundantly. It is best adapted to northern climates. We recommend it highly as a commercial variety to plant either alone or as a filler between the permanent trees. It is a very profitable sort for local market and fancy trade. New York and New England planters find McIntosh very valuable.

MAIDEN'S BLUSH—A beautiful apple of pale lemon color with crimson cheek; flesh white, sprightly, of fair flavor and quality. It is valuable for market and culinary use: season September to November. The tree is a fine grower, long lived, bears young and is a reliable cropper; well adapted to the Eastern and Middle Atlantic states.

NORTHERN SPY—The standard of excellence for quality; commands the best price in the eastern market. Fruit large, red and of delightful flavor; keeps well, ships well, splendid for both dessert and culinary use. The trees are the hardiest that are grown, free from disease and vigorous. They come into bearing rather late.

The best way to plant Spy is to set them 50 fee apart and put McIntosh, Duchess, Rome Beauty, Banana, Wagener, Wealthy or some other good early bearing variety between them as fillers. They thrive nearly everywhere, from West Virginia north. We cannot recommend this variety too highly.

NORTH WESTERN GREENING—A very large, round, greenish yellow winter apple, splendid for dessert use. It is a fine keeper and shipper. The tree is very hardy and vigorous, one of the best growers both in the nursery and orchard. It comes into bearing very young, but does not produce crops regularly. The tree blossoms early and is apt to be caught by late frosts. It is at its best at mid-elevation throughout the Middle Atlantic and New England states.

OLDENBURG (Duchess of Oldenburg)—Red striped and white in color, of splendid flavor; greatly esteemed for cooking. It ripens early and can be classed as a summer or early fall apple. It is in great demand at the Chicago and New York markets. The tree is hardy, comes into bearing among the earliest of varieties and produces large annual crops. It is a splendid soit to plant as a filler. We urge planters near large markets to plant heavily of this variety. Coming on the market in late summer and being of the best quality for culinary use, it commands the highest prices.

opalescent—This is one of the most beautiful apples grown and we know of no variety better fitted to compete with the showy fruit from the Northwest than this variety. The New York Experiment Station says—"It is large, shapely, nearly or quite covered with brilliant red on a yellow background, a veritable feast to the eye. In quality, too, it is excellent." Its season is November to January. The tree is a splendid grower, hardy, comes into bearing early and bears almost every year. This variety will be largely planted as soon as it becomes known.

RAMBO—Medium sized, yellow streaked with red, flesh tender and crisp. Ripens in the fall. The tree is strong and vigorous and bears regularly.

RED ASTRACHAN—A beautiful early summer apple of medium size; yellow covered with light and dark red; highly esteemed for home use. Can be used for cooking before fully ripe; when fully ripe and mellow it is excellent to eat out of hand. The tree is of medium size, a moderate grower, long lived, comes into bearing young and is a good cropper; valuable as a commercial variety only near good markets as it cannot stand shipping.

RHODE ISLAND GREENING—The distribution of this variety on this continent is co-extensive with Baldwin. The fruit has a recognized standing and sells readily at good prices. Tree large, strong and vigorous; fruit large, light greenish yellow, rich, tender and juicy; excellent for cooking; a valuable commercial sort.

ROME BEAUTY—A handsome red apple, now being extensively planted even as far north as New York, on account of the early bearing habit of the trees and the excellent quality of the fruit, combined with its good keeping qualities. It is one of the best kinds for planting in New Jersey, along the Ohio River and through Pennsylvania. It succeeds best in bottom lands on fertile, sandy or gravelly loams, rather than

Apples-Continued

on heavy clay soils. It is one of the best known varieties throughout the central West. trees are sturdy, they bloom late and are sure annual croppers. You can make no mistake in planting Rome Beauty.

ROXBURY RUSSET—A popular russet apple of medium size, excellent keeper; tree medium in size, moderately vigorous, pretty reliable cropper.

SMOKEHOUSE—A pleasant flavored dessert apple; fruit medium in size, yellow and red color; season February to March; tree a good grower and reliable cropper.

STARK-Fruit large to medium, pale green becoming yellow and blushed and mottled with red, striped with darker red; tender, juicy, sprightly, mild sub-acid flavor; it is a good keeper. The tree is a very strong grower, hardy and thrifty, not easily affected by disease, a reliable cropper and productive. It is being planted extensively throughout New England, New York, and North, South and West where Baldwin does not succeed. We recommend it as a good commercial variety

STAYMAN'S WINESAP-A dark red apple with indistinct stripes, absolutely the best of all the Winesaps. Flesh firm and crisp, of the very finest quality; season from December to May. It is not valuable for planting in New England and New York, but beginning in the southern part of Pennsylvania and extending southward it is one of the leading commercial varieties.

SUTTON BEAUTY—Thought to be a seedling of Hubbardston. In color, texture, quality and season the fruit is intermediate between Hubbardston and Baldwin. Its uniform size, symmetrical shape, beautiful color and pleasant quality combine to make Sutton an excellent dessert apple, but being mild in flavor it is less desirable for culinary use; fine for fancy market and fruit stand trade. Tree a vigorous grower.

TOLMAN SWEET—Esteemed for pickling, boiling and baking. A large yellow apple of excellent quality; season from November to January. The tree is a good grower, long lived and hardy; not valuable for the general market, but fine for local select trade.

TOMPKINS KING—One of the best sorts; a rather shy bearer and not planted so extensively on this account. Tree not considered hardy. Fruit large, beautiful, of excellent quality; commands the highest price in the fall. Planted everywhere for home use; an important commercial variety.

TWENTY OUNCE—Tree moderately vigorous, an early and abundant bearer. Fruit very large, yellow striped with red; flesh firm, rich and sweet.

WAGENER—Bears young and is an apple of superior excellence. Tree dwarfish to medium size; a very slow grower. Fruit medium to large, deep red in the sun; flesh firm, well flavored,

sub-acid. An excellent variety to use as a filler between Baldwin and Spy as permanent trees. Always in great demand as a select quality apple at the leading markets.

WEALTHY—This variety is particularly valuable for cold climates because the tree is very hardy and the fruit sells well, being bright red and good in quality for either dessert or culinary purposes. Tree a medium grower, with moderately stout curved branches; an early and abundant bearer. It is now planted extensively in commercial orchards as a filler, and commands the highest price in the market.

WINESAP-One of the oldest and most popular varieties in America. It is known in all the apple growing sections from Virginia westward to the Pacific Coast. Tree vigorous though not a particularly rank grower, comes into bearing early and a remarkably regular cropper. Fruit medium sized and deep red, good quality. It is not as good as Stayman's Winesap.

WOLF RIVER—A valuable hardy variety. Tree a very good grower and early bearer Fruit sells well because of its attractive appearance; it is of the largest size and of fair quality. Orchardists in particularly cold sections find this variety very valuable.

YELLOW NEWTOWN (Albematle Pippin)-Bears young and yields good crops annually in favored localities; a light learer in poor soils. It is a large yellow apple of excellent quality and a good keeper.

YELLOW TRANSPARENT—An early and prolific bearer. Tree vigorous. Fruit medium sized, slightly conical, pale yellow color; flesh tender, juicy, sub-acid. One of the best summer apples. An excellent variety for commercial planting near large markets, but it must be handled carefully to prevent bruising. It succeds North and South and should be planted in every home orchard.

YORK IMPERIAL-A popular commercial variety in Pennsylvania and the Middle South. A beautiful red apple of excellent flavor. Splendid shipper. Ripens from November to February. Tree a strong grower, very early bearer and productive.

Crab Apples

Same price as Standard Apple

GEN. GRANT-Large; yellow striped with dark red; mild sub-acid.

HYSLOP—Large; very dark brilliant red; vigorous and hardy.

TRANSCENDENT-Fruit from one and one-half to two inches in diameter. Yellow, striped with red; juicy, crisp and the best of its class for cider and all other purposes. Bears young and produces immense crops annually.

Dwarf Apple Trees

Prices on Dwarf Apple Trees

Each Per 10

First Class, two years, 4 to 5 ft. \$30 \$2.50

Dwarf apples are especially desirable for village or city gardens. They bear very early and require very little space to develop. We produce these dwarf trees by budding the varieties on doucin and paradise stocks imported from Europe. While we do not recommend them to the orchardists as a paying proposition, the village and city man with a small garden will enjoy growing a few select trees of the following varieties: Duchess of Oldenburg, Fameuse, McIntosh, Red Astrachan, Wealthy, Winter Banana, Yellow Transparent.

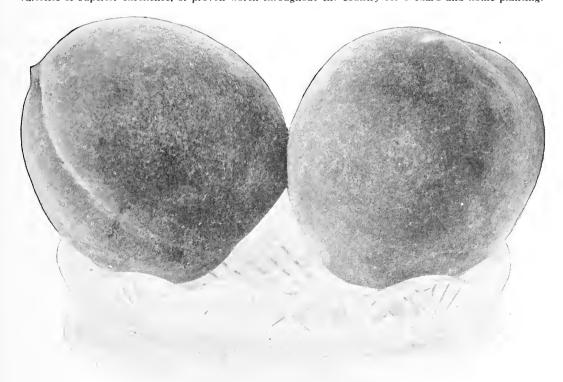
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Peaches

| | Height | Caliper | Each | Per 10 | Per 100 |
|----------------------|------------|-----------------------|-------------|--------|---------|
| Largest size, 1-year | 5 to 6 ft. | 9-16 inch and up, XXX | 25c | \$2.20 | \$13.00 |
| Medium size, 1-year | 4 to 5 ft. | 7-16 to 9-16 inch, XX | 18 0 | 1.70 | 10.00 |
| Smaller size 1-year | 3 to 4 ft. | 5-16 to 7-16 inch, X | 10c | 1.00 | 8.00 |

Peaches do best on elevated land, near or sloping toward a body of water of suitable extent. Elevated, rolling or hill lands are good peach lands because the trees are not so apt to be injured by the winter, and the blossoms escape the late spring frosts. Good drainage and warm soils are the two important factors to consider in the selection of a site for a peach orchard. Gravelly, sandy and stony soils are warm, and for that reason the peach is best adapted to this type of land. The peach requires good cultivation and care. No fruit responds more readily to proper fertilization, pruning and tillage.

Our peach trees are grown at an elevation of 1200 feet on the sandy loam of our hill nursery farms above Dansville. We use only North Carolina natural mountain peach pits and thus keep our young stock absolutely free from yellows or San Jose scale. Our scions are selected and our budding is done under our personal supervision and we therefore guarantee the purity of our varieties. We have stopped growing many inferior sorts listed by other nurserymen in their catalogues. We propagate now only 31 varieties of superior excellence, of proven worth throughout the country for orchard and home planting.



ELBERTA

BELLE OF GEORGIA—An excellent commercial variety. Fruit large, white fleshed, firm and delicious; color red and white; free stone; ripens early, ships well, and commands the best price in the market. The trees are hardy in wood and bud, and very productive; planted by the thousand North and South.

CARMAN—A large oval shaped peach of yellowish white color; flesh creamy white, tinged slightly with red; excellent flavor; free stone; ripens early. The tree is hardy, a good grower, and the fruit ships well; one of the half dozen best commercial varieties of peaches. It should be also in every home garden.

CHAIR'S CHOICE—Form round, of large size; color of skin yellow with red cheek; flesh yellow, of fair quality; free stone; ripens late. Tree a strong grower and productive. Recommended for the home garden. It is of limited commercial value.

CHAMPION—One of the leading white peaches; fruit large, creamy white, of highest quality. It is a free stone and ripens early. The tree is a sturdy grower, hardy and productive. It is a money maker for the orchardists, and should be in every home collection.

Peaches (Continued)



A WELL CARED FOR PEACH ORCHARD-SQUASH GROWN BETWEEN THE TREES

CROSBY—Semi-cling stone, medium sized, a good bearer, yellow flesh and very good quality; ripens very late.

EARLY CRAWFORD—The trees are vigorous and very productive, but not as hardy in wood and bud as sorts like Carman. Its quality is unsurpassed. A yellow fleshed peach, free stone; ripens middle season. We do not consider this peach a valuable commercial sort except in favored localities. It fails to produce crops for us on our orchard farm here at Dansville when varieties like Carman are loaded with the finest fruit. This is the experience also of our customers in very many sections of the country.

ELBERTA—The leading commercial variety in the United States. More money has been made from Elberta than from all other peaches combined; you can depend on it. It is extra large; color golden yellow shading to red; flesh yellow, firm, juicy and excellent; free stone; ripens middle season, following such commercial varieties as Carman, Champion, Belle of Georgia, and coming just before Chair's Choice and Late Crawford. The tree is a strong grower, long lived, vigorous and very productive. You cannot make a mistake in planting Elberta; it ships well and commands the highest price in all the leading markets of the country.

FITZGERALD—A large golden-yellow peach of good quality; hardy in bud and wood; free stone; ripens early.

FOX SEEDLING—A free stone, of medium size, of good bearing qualities, white fleshed and medium quality; ripens late, about ten days after Elberta. The tree is a good, sturdy grower and productive.

GREENSBORO—Extremely hardy, and one of the earliest sorts; greenish white shaded with red; juicy and good; semi-cling stone. It does not stand shipping well. It is not a large peach and is only of second rate quality. It is valuable as a commercial variety where good markets are near by because it is earlier than the better quality peaches. It can be placed on the market in advance of Carman, Champion and Belle of Georgia, and thus command usually extra good prices.

HALE —Of recent introduction. Similar to Elberta. Some growers maintain that the fruit is larger than Elberta, others can see practically no difference in size between the two varieties. Hale has been widely advertised by some Nurserymen but there is nothing as yet to indicate that it will displace the Elberta, as the leading market Peach of the country.

ROCHESTER—A new, very early, yellow fleshed peach of the Crawford type. A variety of great promise. Limited number of trees for this year. Order early.

HILEY (Belle)—Of excellent quality; flesh creamy white; free stone; ripens early and is a good

Peaches (Continued)

shipper, surpassing Greensboro in this respect. The tree is very hardy and productive. We recommend this variety highly.

KRUMMEL OCTOBER—A very big, yellow peach, of the highest quality; free stone; ripens very late.

LATE CRAWFORD—A large, handsome peach, the standard of excellence for quality. Delicious flavor; yellow fleshed; free stone; ripens late. It should be in every home collection. Trees are hardy and vigorous, but the buds and wood cannot resist extreme cold like Carman, Greensboro and other hardy varieties. Its unsurpassed quality and productiveness make it very desirable as a commercial variety in favored localities.

MOUNTAIN ROSE—A white peach, very good for home use; free stone; medium sized; good bearer and fine quality; ripens early.

McNEIL'S EARLY (Trade Mark)—Originated at Dansville, the original tree has a remarkable record for hardiness. It has produced a full crop of the very finest peaches, ripe August 1st, when other varieties failed, having been frozen out by all bitter cold weather with the thermometer 15 degrees below zero. We invite customers in cold sections of the country where peach trees have never thrived to buy one or two trees of McNeil's Early and give them a trial.

CAPT. EDE—A handsome yellow peach, with a faint blush of carmine, resembles Elberta. Fine quality and a splendid shipper. Early Sept. Freestone.

HEALTH CLING (Clingstone)—Very large; flesh white, juicy and melting. Good keeper and shipper. Excellent quality and flavor. October.

HILL'S CHILI (Freestone)—Medium size; oval; skin yellow, shaded with dark red; flesh half melting, sweet, of medium quality, but hardy and a good bearer. September.

IRON MOUNTAIN (Freestone)—Fruit very large; white; quality good. Very hardy in bud; white inside at pit. Bears third to fourth year and worthy of extensive planting. September.

KALAMAZOO (Freestone)—Inferior to Elberta but a heavier cropper. Grows to medium size, color yellow with red cheek, yellow flesh, moderately tender and juicy, flavor fairly sweet. Early September.

LEMON CLING (Clingstone)—Tree erect and vigorous with dark green foliage.

TRIUMPH (Semi-Cling)—A valuable commercial variety to follow Alexander. The peach is yellow with sweet, rich flavor. Early August.

WONDERFUL (Freestone)—Rich golden yellow color, nearly covered with bright crimson. Very handsome and attractive. Flesh yellow, rich and highly flavored. Middle of October.

EARLY RIVERS (Freestone)—Light straw color, with delicate pink cheek; flesh juicy and melting, with very rich flavor. Early August.

OLD MIXON (Freestone)—A white fleshed peach, with a red cheek, presenting a good appearance in the basket. Flesh rather tender for shipping, hence not so much planted as formerly. It is a delicious peach for eating out of hand. September.



SALWAY

NIAGARA—This beautiful, hardy yellow peach originated in Niagara County, N. Y. It is larger than the Crawfords, of quality nearly as good. The flesh is yellow, tender, rich and juicy, ripening clear to the pit. It is a free stone, and ripens early, about one week before Elberta. The tree is vigorous, hardy and healthy and is a productive and regular bearer. We recommend this variety highly.

SALWAY—An extra large, very late peach, of high quality and established merit. The flesh is yellow, firm, sugary and of delicious flavor; free stone; one of the best for canning and preserving; comes to the market very late and is valuable to the orchardist who desires a succession of varieties from the earliest to the latest. It commands good prices, being highly esteemed for canning and preserving.

SMOCK (Beer's Smock)—This is an old standard variety, highly prized and valuable for either home use or market. It has a beautiful yellow color, and the flesh is firm, juicy and of high flavor. It is a free stone; ripens very late. Tree is a fine grower and productive.

YELLOW ST. JOHN—The home orchard is not complete without some trees of this excellent yellow peach. It is large and handsome; flesh yellow and juicy and of delightful flavor; ripens early, about the same time as Carman, but is not so hardy in bud. It is unsurpassed in quality, but too shy a bearer to be recommended highly as a money maker, except in very favored localities.

Standard Pears

Prices on all the varieties we grow. 8% discount on all cash orders before March 20th.

| | He ght | Caliper | Each | Per 10 | Per 100 |
|----------------------|--------------|--|--------|--------|---------|
| Largest size, 2-year | 6 to 7 ft. | 34 inch and up, XXX | \$.35 | \$3.00 | \$19.00 |
| Medium size, 2-year | 5 to 6 ft. | 5/8 to 3/4 inch, XX | .30 | 2.50 | 16.00 |
| Smaller size, 2-year | 4 to 5 ft. | $\frac{1}{2}$ to $\frac{5}{8}$ inch, X | .25 | 2.00 | 12.00 |
| Largest size, 1-year | 3 ft. and up | Sturdy buds | .30 | 2.50 | 16.00 |

The home fruit garden is not complete without a half dozen of the best varieties of pear trees. Fruit growers, especially near the large cities, are getting rich out of their pear orchards. The trees thrive on almost any land that will produce a good grain crop. They do best on deep, rich, heavy soil. Our pear trees are propagated on whole root, French imported seedlings, grown on the deep, rich mellow Dunkirk clay loam of our hill nursery farm, and are fine, clean, sturdy, vigorous trees. We offer an assortment of the best varieties.

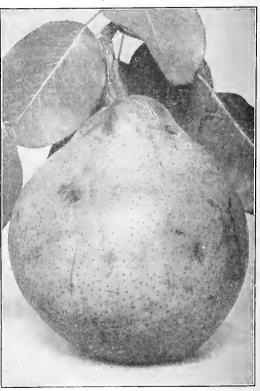
AN JOU (Beurre d'Anjou)—A late fall pear, of the highest quality; large, yellowish green with blushes of pale red and russet; flesh is melting, juicy and of delightful flavor; may be kept until the holidays. Tree is a good grower, early bearer and prolific; a fine variety for either home or market.

BARTLETT—Baldwin apples, Elberta peaches. Montmorency cherries and Bartlett pears are all classed together by nurserymen as the best sellers and the standards of quality and excellence. We cannot say too many good things about Bartlett. It is adapted to a wide range of territory; it is a large, crisp pear, yellow when ripe, juicy and melting and of delicious flavor; ripens about the first of September. The tree is a vigorous grower, long lived, bears at an early age and yields abundantly. The only fault with the Bartlett is that it is somewhat subject to blight. As yet no one knows how to stamp out this serious fungous disease, except to cut out the limbs when they show the first signs of it and burn them, and wash the cut with corrosive sublimate diluted one part to 1000 parts of water. Our Bartlett trees, both one and two year stock, have never shown the slightest trace of this disease, and we guarantee them to be absolutely free of it on delivery. When in doubt as to what pear to plant select Bartlett. More money has been made out of this variety by orchardists than all other varieties com-bined. Two or three Bartlett trees should be in every home collection.

BEURRE BOSC—Greatly esteemed. A large yellow pear; flesh white, rich and delicious; has long stem which allows it to sway in heavy winds without dropping. The tree is a slow, crooked, poor grower, and the best results are obtained by grafting this variety on the body of some strong growing variety such as Clapp's Favorite or Sheldon. We have one year trees only of this sort. Prices: 60c each, \$5.00 per 10.

CLAPP'S FAVORITE—Resembles Bartlett in fruit but ripens earlier. Fruit should be picked when not fully ripe to prevent rotting at the core. Pale lemon color with bright blush; unexcelled for flavor and high quality. The tree is a strong grower, an early and prolific bearer.

DUCHESS d'ANGOULEME—A late pear, of fair quality; very large, greenish yellow with dull red cheek; hardy and very productive, bears very young, sometimes second year after planting. It is the best variety to grow as a dwarf, but it does well also as a standard. The fruit can be harvested in October and keeps very late. Esteemed for home use, and planted extensively as a market variety.



FLEMISH BEAUTY

FLEMISH BEAUTY—One of the hardiest sorts; excellent grower; very prolific and regular bearer. The fruit is of large size, greenish yellow and brown; it ripens in September. We do not class the Flemish as the best as far as quality goes, but its hardiness and great bearing qualities make it very desirable.

KIEFFER—Tree has large, dark green, glossy leaves and is of itself very ornamental. It is an early and prolific bearer, the best grower we have; extremely hardy; never blights. The fruit when properly handled is excellent; it should be picked before ripe and kept in a dark, cool place until it ripens; is then a rich, golden yellow pear,

Standard Pears (Continued)



BARTLETT

melting, juicy and delicious; keeps fine until the holiday season. It will be stringy and full of hard, woody kernels if not picked before allowed to color up and ripen on the tree. Kieffer is a money maker for the orchardist. It should be in every home collection. Be sure to include Kieffer in making up your order.

LAWRENCE—Greenish yellow marked with russet; flesh white and of fine quality. Tree is a fair grower and an excellent producer; fruit ripens late.

SECKEL—A small pear of yellowish russet color with a spicy, honeyed flavor of supreme excellence. The tree is of dwarfish habit, but a sturdy grower, hardy and a prolific bearer. The fruit ripens late and commands the highest price in the market. Orchardists find Seckel one of the most profitable kinds to grow.

SHELDON—Of medium size and roundish, greenish russet and brown color; flesh somewhat coarse but melting, juicy and of excellent flavor. Tree a good grower and productive.

WILDER—A summer pear, medium sized, small cored, tender and juicy. Tree is a good grower; an excellent early pear for the home garden.



SECKEL

GARBER—A good market and canning pear, large yellow, with red cheek. Fair quality and fine juicy flesh.

WINTER NELIS—A medium-sized yellow pear, often russeted. Roundish, with short, heavy neck. Flesh is yellow, fine grained, sweet, of very highest quality when well ripened.

KOONCE—A very popular early variety. Fruit medium to large, yellow, one-half nearly covered with red. Very productive and a good shipper.

LINCOLN—The Lincoln is a very large, clear yellow pear, with bright red cheek on the sunny side; juicy, high quality.

Dwarf Pears

Dwarf pears are produced by budding pear on quince roots. They make trees of heavy, stocky bodies, but they do not grow tall. The fruit is the same: ize as that produced on standards, and the trees are inclined to bear younger. We offer the same dwarf varieties as listed under Standard Pears. Price: 4 to 5 ft., 25c each; \$2.00 per 10; \$15.00 per 100. 3 to 4 ft., 20c each; \$1.70 per 10; \$12.90 per 100.

Plums

The deep, rich, mellow Genesee loam of our valley farm produces the finest specimens of plum trees that can be grown. Our trees have all been propagated on French Myrobolan plum seedlings, and the scions for budding selected with the greatest care. We guarantee the purity of the following standard varieties which we grow.

JAPANESE SORTS

Prices on All Japanese Varieties. 8% discount on all cash orders before March 20th.

| | Height | Caliper | Each | Per 10 | Per 100 |
|-----------------------|--------------|---|--------|--------|---------|
| Largest size, 2-year | 6 to 7 ft. | 3/4 inch and up, XXX | \$.35 | \$3.00 | \$20.00 |
| Medium size, 2-year | 5 to 6 ft. | $\frac{5}{8}$ to $\frac{3}{4}$ inch, XX | .30 | 2.50 | 17.00 |
| Smaller size, 2-year | 4 to 5 ft. | $\frac{1}{2}$ to $\frac{5}{8}$ inch, X | .25 | 2.00 | 13.50 |
| | 3 to 4 ft. | 3/8 to 1/2 inch | .10 | 1.00 | 10.00 |
| Largest size, 1-year, | 3 ft. and up | Sturdy buds | .30 | 2.50 | 17.00 |

ABUNDANCE—Fruit large and beautiful; amber turning to bright cherry red. Flesh yellow, tender, juicy and rich.

BURBANK—One of the very best Japanese plums. Tree a rank grower and hardy. Fruit very large; clear cherry red; flesh deep yellow, sweet, with a very agreeable flavor. Comes into bearing young and is a great producer. The fruit keeps well and stands shipping long distances. We recommend this plum highly for home planting or for commercial orchards.

CLIMAX (Very early)—A large, dark red plum marked with faint radiating streaks. Flesh yellowish, very juicy, somewhat fibrous, tender, sweet and pleasant flavored.

OCTOBER PURPLE (Late)—Fruit frequently measures seven inches in circumference.

SATSUMA (Mid-season or later)—A fine plum, with solid flesh and a purplish crimson color from pit to skin; juicy and of fine quality. September.

RED JUNE—Medium to large. Fruit deep vermilion red, makes a fine appearance. Flesh light, lemon yellow, firm, delightful. The best early market variety.

SHIRO (Very early)—A brilliant, transparent, yellow plum; large, round, tapering slightly at the end, covered with thin bloom and becoming deeper yellow as the season advanced. Flesh is light yellow, very juicy, fibrous, sweet, mild and good. July.

WICKSON (Early)—It is of large size, handsome color and distinct form, firm flesh, and peculiar flavor, generally considered pleasant. August.

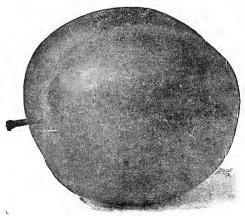
EUROPEAN PLUMS

Prices on All Varieties of European Plums. 8% discount on all cash orders before March 20th.

| | Height | Caliper | Each | Per 10 | Per 100 |
|-------------------------|--------------|---|--------|--------|---------|
| Largest size, 2-year | 6 to 7 ft. | 34 inch and up, XXX | \$.35 | \$3.00 | \$20.00 |
| Medium size, 2-year | 5 to 6 ft. | $\frac{5}{8}$ to $\frac{3}{4}$ inch, XX | .30 | 2.50 | 17.00 |
| Smaller size, 2-year | 4 to 5 ft. | ½ to ⅓ inch, X | .25 | 2.00 | 13.50 |
| | 3 to 4 ft. | 3⁄8 to 1∕2 inch | .10 | 1.00 | 10.00 |
| Largest size, 1-vear, 3 | I ft. and up | Sturdy buds | .30 | 2.50 | 17.00 |

ARCTIC (Moore's Arctic)—Pre-eminent for hardiness and productiveness. Tree small, of medium vigor. Fruit, mid-season. Color dark purple; flesh light yellow, juicy, coarse and fibrous but tender, sweetish, mild, of fair quality.

BRADSHAW—Tree a good grower. Fruit very large and of the highest quality; dark violet red; flesh yellowish green, juicy and pleasant. This plum is highly recommended for the Middle Atlantic and New England states.



MONARCH

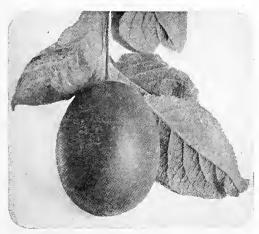


GERMAN PRUNE

Plums (Continued)

- GERMAN PRUNE—A large, long, oval variety, much esteemed for drying; color dark purple; of very agreeable flavor. Should be in every garden.
- GOLDEN DROP (Coe's Golden Drop)—A fine old plum, the largest, handsomest and best of the yellow plums. Tree not very productive. Fruit ripens very late; golden yellow color with a faint bronze blush; flesh light golden yellow, juicy, intermediate in firmness and tenderness, rather sweet, mild, pleasant flavored; excellent for the home garden.
- GRAND DUKE—Ripens late and a good shipper.

 The fruit is of large size, of dark reddish purple overspread with thick bloom. Flesh golden yellow, juicy, firm, sweet, mild, not high flavored, good. Tree moderately vigorous and productive.
- GREEN GAGE (Reine Claude)—For the qualities that gratify or assist to gratify the sense of taste—richness of flavor, consistency and texture of flesh, abundance of juice and pleasant aroma—the Green Gage is unsurpassed. Tree of medium size and vigor. Fruit ripens about mid-season; color yellowish green. Should be in every home collection.
- GUEII—A money maker for the orchardists but poor in quality for home use. Trees bear early and abundantly, are large and vigorous, healthy and hardy. The fruit ships well, ripens about mid-season; color dark purplish black, overspread with thick bloom. Flesh greenish yellow, changing to light golden yellow, dry, firm but tender, sweet, mild, just fair in quality.
- IMPERIAL GAGE—Must have light, sandy, rich soils, and is small, poorly colored, worthless for a money crop and not very desirable for home use unless grown under these conditions. Tree large and vigorous. Fruit dull greenish yellow in color; flesh golden yellow, juicy, firm but tender, sweet, mild, of excellent quality under right soil and cultural conditions.



MOORES ARCTIC

- LOMBARD—One of the best and most extensively planted varieties of the East. Tree a strong, sturdy grower and extremely hardy, bearing annually immense crops. Fruit medium, round, oval, violet red, juicy, pleasant and good. You can make no mistake in planting Lombard.
- MONARCH—While the quality is not of the best, Monarch ranks high among purple plums as a dessert fruit. Tree a moderate grower and a good producer. Fruit ripens late, of dark purplish red color, juicy, somewhat fibrous, tender, sweet next to the skin, pleasantly tart toward the center, aromatic. We recommend this variety highly.
- POND SEEDLING (Hungarian Prune)—Distinguished for its large size, form and color. It is of second rate quality, but keeps and ships well, ripens late. Tree medium sized, hardy, productive.
- SHIPPER'S PRIDE—A large blue plum, very hardy and productive. The flesh is dry and the plums often shrivel on the tree, features which fit it for shipping. We do not recommend this variety either for home use or for commercial planting.
- SHROPSHIRE DAMSON—The tree is unsurpassed for vigor, hardiness and health; enormously productive. The fruit is of good size; color purplish black overspread with thick bloom; flesh golden yellow, juicy, firm and tender, agreeably tart at full maturity. Highly esteemed for home or market.
- YELLOW EGG—The largest and the handsomest of the yellow plums. Its quality is fair; good for cooking. Tree a vigorous grower and hardy in all but light soils. Ripens late; rather juicy, moderately coarse, firm, of average sweetness and mild.
- YORK STATE PRUNE—A superior strain of German Prune, originated at Dansville, N. Y. More productive than German Prune and of as good quality. Tree a vigorous grower and extremely hardy.
- MOORE'S ARCTIC (Mid-season)—Small; skin purplish-black; juicy, sweet and pleasant flavor. One of the hardiest plums grown. Fair in quality. September.

Club with your neighbors in making up an order of \$5.00 or more so as to take advantage of our Prepaid Express Offer on page 3.

Cherries

The cherry tree universally requires a dry soil, and is naturally a hardy tree, succeeding in the lightest soil or driest situation. Sweet varieties are of rapid growth, with large glossy leaves, producing large crops of luscious fruit; are well adapted for planting along the streets, or in yards as shade trees. The sour sorts are not such rank growers, but come to bearing early and produce heavy crops. There is a splendid market for sour cherries, and orchardists everywhere are making enormous profits out of their sour cherry orchards.

SWEET SORTS

Prices on all varieties of Sweet Cherries. 10% discount on all cash orders before Oct. 20th.

| | Height | Caliper | Each | Per 10 | Per 100 |
|----------------------|--------------|--|--------|--------|---------|
| Largest size, 2-year | 6 to 7 ft. | 34 inch and up, XXX | \$.35 | \$3.00 | \$23.00 |
| Medium size, 2-year | 5 to 6 ft. | 5/8 to 3/4 inch, XX | .30 | 2.50 | 18.00 |
| Smaller size, 2 year | 4 to 5 ft. | $\frac{1}{2}$ to $\frac{5}{8}$ inch, X | .25 | 2.00 | 13.00 |
| 2-year | 3 to 4 ft | $\frac{3}{8}$ to $\frac{1}{2}$ inch | .10 | 1.00 | 10.00 |
| Largest size, 1-year | 3 ft. and ur | Sturdy buds | .30 | 2.50 | 19.00 |

BING—Bing is one of the best of several very good cherries from the Pacific Northwest. Few Sweet Cherries equal it in size and attractiveness, and none surpass it in quality, so that it may be said to be as good as any of the dessert cherries. It is, too, a very good shipping fruit, ranking with the best of the Bigarreaus, to which group it belongs, as a cherry for distant markets. Another quality commending the fruit is that it hangs well on the tree and the crop ripens at one time, so that the harvest consists of but one picking. The variety, though comparatively new, is no longer on probation. It has a niche in the cherry flora of the country, deserving a place in the collection of every amateur by virtue of its splendid fruit. When it is happy in soil and climate, Bing is bound to be one of the leading commercial varieties. The tree is large vigorous, erect, becoming upright, spreading, rather open, productive. Fruit matures in mid-season or later; very large, one inch in diameter; color very dark red, almost black; flesh purplish red, with dark purple juice, rather coarse, firm, very meaty, brittle, sweet, and of very good quality.

BLACK TARTARIAN—Black Tartarian is probably the favorite dooryard and roadside Sweet Cherry, and ranks second or third among commercial cherries for the whole region east of the Mississippi. It is known by all who grow or eat cherries. The pre-eminently meritorious characteristics which give it so high a place in cherry culture are: first, the elasticity of its constitution whereby it adapts itself to widely different soils and climates; second, the fruitfulness, healthfulness and robustness of the trees, which also bear regularly, live to an old age and grow to prodigious size, oftentimes attaining a diameter of two feet; third, it is comparatively free from the worst of cherry diseases, brown rot; lastly, the cherries, though not as large as some similar sorts, are tempting to the eye through their rotund form and glossy black color and are a delight to the palate, the handsome purplish-red flesh being firm yet juicy, with a sweet, rich flavor, which all agree gives the quality the rank of "very good to best". Black Tartarian is earlier than most of the Sweet Cherries with which it must compete-under most conditions a help in marketing. Unfortunately it is a little too soft to handle well in harvesting and marketing or to hold its shape as a canned product. Its small size is also against it for the canner's trade. The several defects noted prevent Black Tartarian from taking first rank in commercial orchards, but for the home plantation it is one of the best.



NAPOLEON

GOV. WOOD-Governor Wood is pre-eminently a Sweet Cherry for the amateur, having many qualities that fit it for the home orchard and but few to commend it to commercial growers. The trees are a little tender to cold, are not quite productive enough to make the variety profitable, and are, too, somewhat fastidious as to soils. offset these defects, they are vigorous, healthy, and bear early. The chief fault of the cherry, from the cherry growers standpoint, is to be found in the fruit. The flesh is soft and the cherries will not stand handling in harvesting and shiping, are very susceptible to brown-rot, and crack badly in wet weather. Gov. Wood has special merit in the home collection however, because of its earliness, its splendid flavor and beautiful appearance. It is one of the first of the Sweet Cherries, is large and is a beautiful yellowish white, tinted with shades of crimson and russet The flesh separates dots—a beautiful fruit.

Cherries (Continued)

readily from the skin, is tender, juicy, with an abundance of colorless juice, and a flavor that has given it the reputation, wherever grown in America, of being one of the best in quality. It would be hard to name another cherry better suited for small plantations.

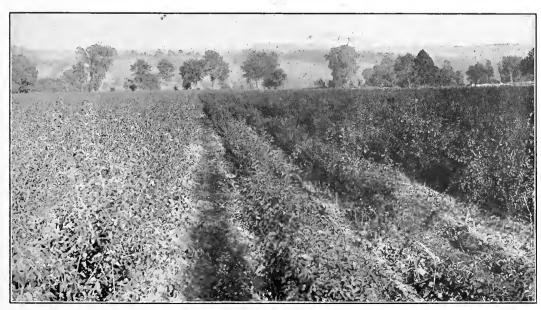
LAMBERT—Nowhere else in America, possibly nowhere else in the world, can the Sweet Cherry be grown as well as in Oregon and Washington. From these States several meritorious cherries have been added to pomology. One of the best of these is Lambert, now a standard sort in its native State, but still on probation in Eastern America. Lambert is large, rotund, smooth, clear and bright—one of the handsomest of the dark colored sweets. The flesh and flavor leave little to be desired; the flesh is purplish-red marbled with lighter red, firm, meaty, juicy, with a sweet, rich flavor that at the first taste one marks very good. The tree is strong, vigorous, healthy, and usually fruitful and regular in bearing. The fruit sets in great, loose clusters. The leaves are remarkably large and dark green, the foliage betokening the vigor of the variety. Lambert is well worth thorough testing for either home or market wherever the Sweet Cherry can be grown.

NAPOLEON—Napoleon is the leading firm-fleshed Sweet Cherry. It takes its place by virtue of large size, handsome appearance and high quality of the fruit, and the phenomenal productiveness of the trees. The flavor is rich and sweet which, with the abundant juice and firm, crackling flesh, makes this a most delicious and refreshing cherry for dessert, and with the great size and attractive color, gives it preference over all other Sweet Chrres or culinary purposes. In particular, cherry canners find Napoleon a finely finished product. The cherries keep long, and are therefore well thought of by fruit dealers. Besides

being very productive, the trees come in bearing early, and are as vigorous, hardy and healthy as any other Sweet Cherry. They may usually be known by their upright growth and large sturdy limbs. Cherry-growers agree that Napoleon takes first place among Sweet Cherries for both home and commercial plantings.

SCHMIDT'S BIGARREAU—Schmidt's is not new, nor can it be said to be little known, since it has been widely planted in America for a score of years. The features which entitle it to a high place as a money maker are: large size, being unsurpassed in this respect by any other black cherry: its round, plump form and glossy black color, which tempt the eye; crisp, firm, juicy flesh, and sweet, rich flavor, delicious to the taste; dark, ruby-red color under the skin, which makes it as pleasing inwardly as outwardly; freedom from brown-rot, in this respect excelling any other market sort, and a vigorous, healthy, productive tree. The tree is further characterized by its abundant large leaves of dark green. The fruit is often picked before it is ripe, at which time it is dark red and not black. No cherry collection is complete without this fine variety.

WINDSOR—Windsor is the standard late Bigarreau and one of the most profitable of the hard-fleshed cherries grown in the East. Both fruit and trees deserve the approbation of cherry-growers. In color the cherries meet the market demand, buyers preferring a dark color in a Sweet Cherry. None would find fault with the appearance of Windsor. The flesh is firm and stands shipping well, and at a season of the year when brown-rot is usually rife, this variety is fairly free from this scourge of the Sweet Cherry. The quality is from good to very good, equalled but not surpassed by others of its class. It is in its tree characteristics that the superiority of Windsor is best known. The



A PLANTING OF 300,000 CHERRY TREES



Cherries (Continued)

trees have the reputation of being the hardiest of the Bigarreaus and of thriving in many soils. They are usually fruitful. To offset these merits the trees have two or three rather serious faults. Thus, they do not come into bearing early, they are tall and upright in growth, making it difficult to harvest the crop, and the load of fruit is too much clustered. Cherry-growers agree that the worst of all pests of this fruit is the robin, and that the Windsor, for some reason or other, is the freest of its kind from this and other thieving birds. We can heartily join with all who grow this variety in recommending it as a late market Sweet Cherry.

YELLOW SPANISH—For centuries Yellow Spanish must have been the best of all the Bigarreaus, and it is in only in comparatively late years that it has had rivals. Even yet in tree characteristics it is hardly equalled, surpassing Windsor, which is a notable tree, in several respects, and falling short of it only in hardiness. The trees are large, having an upright, spreading top, which gives a large bearing surface and forms a canopy of splendid foliage. The trees are vigorous, bearing

abundantly and regularly, come into bearing young, with the crop well distributed, and not in clusters, as is the case and fault of Windsor. The cherries, though very good in most points, do not come up to the trees in points of superiority. They are smaller than those of Napoleon, the greatest competitor of Yellow Spanish, and are more subject to attacks of brown-rot. Yellow Spanish is rather the handsomer of the two cherries, the color being more evenly distributed, and not having the mottled appearance of Napoleon. In quality Yellow Spanish is the better of the two, having tenderer flesh and sweeter, richer flavor. It is notable in the nursery for its strong, upright growth, and its large leaves, the leaves of no other cherry attaining so great a size. In blossoming time the variety may be distinguished by the whiteness of the blossoms as they open and a reddish tint as they drop. It is a mid-season cherry, ripening after Gov. Wood and a few days before Napoleon. Despite the great age of the variety, it still remains one of the best, furnishing proof that varieties of cherries do not degenerate with age. Yellow Spanish cannot be spared from either home or commercial plantings.



CHERRY TREES SORTED AND TIED IN BUNDLES READY TO BE SHIPPED

SOUR SORTS

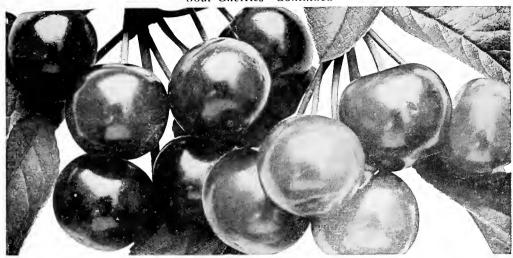
Prices on All Varieties of Sour Cherries. 8% discount on all cash orders before March 20th.

| | Height | Caliper | Each | Per 10 | Per 100 |
|----------------------|--------------|---------------------|--------|--------|---------|
| Largest size, 2-year | 6 to 7 ft. | 34 inch and up, XXX | \$.35 | \$3.00 | \$23.00 |
| Medium size, 2-year | 5 to 6 ft. | 1/8 to 3/4 inch, XX | ,30 | 2.50 | 18.00 |
| Smaller size, 2-year | 4 to 5 ft. | ½ to ½ inch, X | .25 | 2 00 | 13.00 |
| 2-year | 3 to 4 ft. | 3/8 to 1/2 inch | .10 | 1.00 | 10.00 |
| Largest size, 1-year | 3 ft. and up | Sturdy buds | .30 | 2.50 | 19.00 |

BALDWIN—Tree vigorous, upright, round-topped; leaves large, broad; flowers white, changing to pink. Fruit ripens early, usually borne in pairs; large, round; stem of medium length, rather thick; color very dark red, yet almost transparent; flavor slightly acid, yet considered one of the sweetest and richest of the Morello class.

DYEHOUSE—Dyehouse is conspicuous among cherries for its earliness and for the beauty of its fruit. Early Richmond is the standard early cherry, yet Dyehouse is a week earlier, just as attractive in appearance and equally well flavored. It is near of kin to Early Richmond, but the two may be distinguished by the difference in time of

Sour Cherries-Continued



MONTMORENCY

ripening and by its brighter, clearer color, greater opaqueness, more highly colored juice and slightly smaller size. Possibly this cherry would supersede the better-known Early Richmond were it not for the defect in size and for the further faults of being less productive and more capricious to environment, as it fails to thrive in localities where the older sort is quite at home. It is a worthy rival of Early Richmond, however, and ought to be grown both for home and commercial purposes far more than it is.

EARLY RICHMOND—Early Richmond has long been the leading Sour Cherry of its season—the first of its kind in the markets. It is not a remarkable variety in its fruit-characters, the cherries being but medium in size and mediocre in quality. It is, however, a very good culinary fruit, and when well ripened may be eaten out of hand with relish by those who like the refreshing acidity of a Sour Cherry. Though not in nearly as great demand for canning as Montmorency, it still makes a very good canned product, being used more than it otherwise would be to prolong the canning season because of its earliness. Before cherries were largely canned for the markets, Early Richmond was much used in making dried cherries, the product, rightly cured, making a delicious sweetmeat which would keep for several months. The cherries are remarkable for the tenacity with which the stone clings to the stem. It is the tree in which the Early Richmond particularly surpasses. It thrives in varied soils and climates from the St. Lawrence to the Carolinas and from the Atlantic to the Pacific—possibly the most cosmopolitan of all cheries—and everywhere vigorous, healthy and fruitful. the many purposes for which it may be used and because of the characters of the tree, Early Richmond is indispensable in every home and commercial orchard for an early cherry. After Montmorency it is more largely grown than any other cherry, Sweet or Sour.

ENGLISH MORELLO—English Morello is the best of all its group and is the standard late Sour Cherry in North America, occupying at the close of the season the place held by Montmorency in mid-season for home, market and cannery. It is

not a table fruit and can hardly be eaten out of hand until it loses some of its astringency and acidity by thorough ripening. In any way the cherries are prepared, (by cooking, however, it is one of the best,) culinary processes give the fruits a rich dark wine color, very attractive in appear-



MAY DUKE

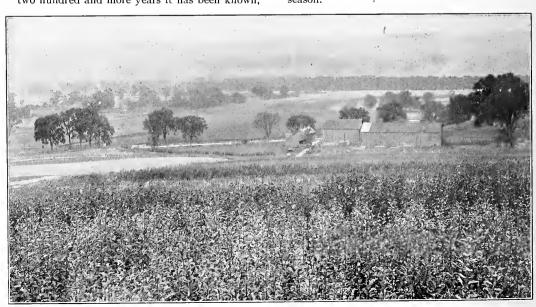
Sour Cherries Continued

ance, and a most pleasant, sprightly, aromatic flavor. The fruit is handsome in appearance, bears harvesting and shipping well, is resistant to brown-rot, and hangs long on the trees after ripening, often until the last of August if robins can be kept away. Once seen one may always know the trees. They are small, round-headed, with branches that distinctly droop To be sufficiently productive an English Morello orchard must be closely set; for, though the trees are vigorous and productive for their size, they are too dwarf to yield heavily. The trees are hardy but not always healthy, and are not adapted to as great a diversity of soils as might be wished.

MAY DUKE-May Duke is one of the oldest, and the world over one of the most popular cherries. There are several reasons why it has attained and holds its popularity. It is finely flavored, especially when prepared for the table and even before ripe; it is also delicious to eat out of hand if the cherries are dead ripe, when it is one of the best sub-acid cherries. While one of the earliest of its class, it may be left to hang for a month or six weeks, becoming daily sweeter and more aromatic; few or no cherries thrive in greater variations of soil and climates, this fact accounting in greatest measure for its world-wide distribution in temperate regions. Despite its tender flesh it ships well, though it is only grown for local mar-kets, since its long period of ripening makes several pickings necessary—a fatal defect for a canning cherry or one for general trade; lastly, the trees are as fruitful as any, and are hardy, vigorous and healthy. The fruit is remarkably well distributed in dense clusters on trees characteristically upright and vasiform and bearing a heavy canopy of dark green, luxuriant foliage. May Duke fills a particular place in the cherry orchard as a fruit for the local market, and hundreds of new-comers have not been able to sup-The fact that it has lost none of its plant it. pristine vigor, health and productiveness in the two hundred and more years it has been known,

contradicts the idea that varieties of fruit degenerate or wear out with age. When we pass in review all of the varieties of cherries, all characters and purposes considered, May Duke remains one of the best.

MONTMORENCY-Montmorency is the most popular Sour Cherry grown in America. No one questions its supremacy. It leads in the demands for this fruit in the markets, for the cannery and for home use as a culinary cherry. Several characters give it first place. It is surpassed by no other Sour Cherry in vigor, health and productiveness of tree In the last character in particular, it is supreme. Year in and year out, Montmorency trees are fruitful. Possibly too, no other Sour Cherry is adapted to a greater diversity of soils than Montmorency which, with capacity to stand heat and cold, makes the variety suitable to wide variations in environment. The fruit has the advantage of being presentable in appearance and fit for culinary purposes several days before it is fully ripe, and this adds to the value of the variety for the market. Brown-rot takes less toll from this cherry than of others of its kind, probably because of relatively firm flesh and thick skin. These characters too, make the fruit stand handling well in harvesting, shipping, and on the markets. The preserved product, whether canned at home or commercially, is attractive in appearance and very good. Montmorency is not a dessert cherry, but for those who like Sour Cherries it may be eaten out of hand with relish when it is fully matured. Some maintain that the variety falls short in the size of the tree, which is seldom more than medium, but the head is spreading and much branched, and the fruit is borne in clusters thickly scattered throughout the whole head, so that the total yield from a tree is greater than would be thought from its size. For any and all purposes to which Sour Cherries are put, Montmorency may be recommended as the best in its season.



VIEW OF THE GENESEE VALLEY WHERE OUR TREES GROW



BARGAINS IN SPECIAL COLLECTIONS

(No Discount on These Collections. Buyer Pays Express.)

APPLE COLLECTION NO. 7

8 6 to 7 ft., XXX Grade Apple Trees \$1.99

1 Delicious

2 Northern Spy

1 McIntosh Red

1 Wealthy

2 Baldwin

1 R. I. Greening

Special Price \$1.99

GRAPE COLLECTION NO. 8

10 2 Year No. 1 Vines 75c.

4 Concord, 2 Delaware, 1 Campbell's Early,

1 Moore's Early, 1 Niagara, 1 Pocklington Special Price 75c.

CHERRY COLLECTION NO. 9

8 5 to 6 ft., XX Grade Cherry Trees \$1.75

2 Large Montmorency

2 Black Tartarian

2 Early Richmond

1 Napoleon

1 English Morello

Special Price \$1.75

CURRANT COLLECTION NO. 10

20 Strong 2 Year Bushes for 90c.

5 Wilder (red)

2 White Grape

2 Black Champion 5 Fay's Prolific

1 Perfection Red

5 Red Cross

Special Price 90c.

STD. PEAR COLLECTION NO. 11 8 5 to 6 ft., XX Grade Standard Pear \$1.70

2 Bartlett

1 Anjou

1 Kieffer

1 Seekel 1 Sheldou

2 Clapp's Favorite

Special Prico \$1.70

ROSE COLLECTION NO. 12 8 2 Year Strong Rose Bushes \$1.95

1 American Beauty

1 Pink Killarney

1 Paul Neyron

1 Gen. Jacqueminot

1 Clio 1 Frau Karl 1 La France 1 Crimson Rambler

Druschki

Special Price \$1.95

PLUM COLLECTION NO. 13

8 5 to 6 ft., XX Grade Plum Trees \$1.80

York State Prune 1 Reine Claude

1 Imperial Gage

1 Burbank

1 Bradshaw

1 Abundance 1 Lombard

Special Price \$1.80

SPECIAL BLACKBERRY COLLECTION

NO. 14 24 Strong Plants for 75 cents

6 Eldorado 6 Erie 6 Snyder 6 Mersereau Special Price 75c.

PEACH COLLECTION NO. 15 10 5 to 6 ft., XXX Grade Peach Trees \$1.70

3 Elberta

1 Belle of Georgia 1 Early Crawford

Champion

2 Carman

1 Late Crawford

Special Price \$1.70

Opportunities of Orchard and Home Planting

We offer the experience we have gained through years of patient study to all who wish to set out an orehard for profit, to grow fruit for home use, or to improve their home surroundings by the setting out of ornamental trees and plants. We cheerfully give, absolutely free of charge, any information along these lines asked of us through letter. We invite you to come to Dansville as our guest and go over your problems carefully with our experts.

We number among our permanently pleased customers hundreds of men and women who work in the city and have suburban or village homes or farms, the value of which has been increased many thousands of dollars by the careful selection and planting of our trees.

What we have done for others, we will do for you. Write us fully about your home or farm and

let us suggest ways of making profitable plantings.

Never before in the history of our country was the outlook so bright as it is today for all who are engaged in the production of food. Orchards are bound to advance in value for fruit is a necessary food. Trees grow scarcer with each passing year and their value will increase accordingly. The family with a suburban home surrounded by beautiful trees, shrubs and fruit trees is healthier and happier than those who live in crowded quarters in the city.

The farmer who makes his home grounds beautiful by the judicious planting of trees and

shrubs increases the value of his property hundreds of dollars for every few dollars invested.

Your interest will be advanced by taking advantage of our service and getting your stock from our nurseries.

Quinces

Quince growing has become very profitable of late years; the demand for the fruit far exceeds the supply. The trees are easy to grow, come into bearing early and yield regularly heavy crops. Every garden should have a few of our select varieties. Our quince trees are straight, smooth and clean, with nicely formed tops, and carefully dug so as to preserve their unexcelled fibrous root system.

Prices of Our Select Varieties of Quince Trees. 8% discount on all cash orders before March 20th.

| | | | Each | Per 10 | Per 100 |
|----------------------|--------------|-----------------|--------|--------|---------|
| Largest size | 4 to 6 ft. | 5% inch and up | \$.35 | \$3.00 | \$22.50 |
| Medium size | 3 to 4 ft. | ½ to 5/8 inch | .30 | 2.50 | 18.00 |
| Smaller size | 2 to 3 ft. | 3/8 to 1/2 inch | .10 | 1.00 | 10.00 |
| Largest size, 1-year | 3 ft. and up | Sturdy buds | ,30 | 2,50 | 18.00 |

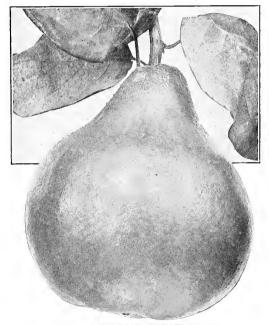
CHAMPION—A prolific and abundant bearer; fruit averaging larger than the Orange and more oval in shape; quality fine and a long keeper; bears extremely young.

ORANGE—A large, golden yellow fruit of unsurpassed quality. Tree strong and hardy; one of the best known and most widely cultivated of any variety of quince.

MEECH-A vigorous grower and immensely

productive. The fruit is large, lovely orange yellow, of great beauty and delightful fragrance. Its cooking qualities are unsurpassed.

BOURGEAT—Tree a remarkably strong grower, surpassing all others, yielding immense crops, fruiting at 3 and 4 years in nursery rows. Fruit of largest size, round, rich golden color, smooth, very tender when cooked; has been kept until February in good condition.



CHAMPION QUINCE

Nut Trees

AMERICAN SWEET CHESTNUT—Valuable as a nut producing tree and for timber. 4 to 5 ft., 50c each.

ENGLISH WALNUT—Fruit in great demand and planted extensively of late years. A tall growing tree with spreading head; produces large crops of thin shelled nuts. Trees fairly hardy. 2½ to 3 ft., 60c each.

BUTTERNUT—A native tree, of well known worth. 4 to 5 ft , 50c each.

WALNUT, BLACK—The common well-known Black Walnut, the wood of which is most beautiful and valuable. It is very productive in nuts, which are liked by many. 4 to 5 feet, 50 cen's each.

Apricots

| | Each | Per 10 |
|-----------|------|--------|
| 4 to 5 ft | 30c | \$2.50 |
| 3 to 4 ft | 25c | 2.00 |

ALEXANDER—Medium sized, orange yellow color, of good quality for dessert; ripens medium season.

MOORPARK—Very large, orange red color, free stone, of excellent quality; ripens middle season, very productive; the best sort. HARRIS—Medium sized, orange red, good quality; ripens very early.

ORANGE—Medium sized, orange red color, semicling stone, poor quality, but ripens early and productive.

Currants



Hardy, easily cultivated, standing neglect well and readily responding to cultivation and generous treatment, indispensable for table use, jellies, etc., no garden is complete without them, and large quantities are required for market. A well kept plantation will yield 4,000 pounds of fruit to the acre, and they may be planted to advantage between fruit trees in the orchard and a large yield secured at small cost.

Set four feet apart in rich ground, mulch heavily, prune out all old wood.

Prices on all varieties of Currants except those marked with a star. *

Strong, healthy, two year vines: each 12c, 75c per 10, \$5.00 per 100, \$36.00 per 1000.

CHAMPION—One of the finest and best black currants of European origin. Large in bunch and berry and of fair quality. A very strong, robust grower.

CHERRY—Berries sometimes more than half an inch in diameter, bunches short, vigorous and productive when grown on good soils and well cultivated.

FAY'S PROLIFIC—The leading market variety. Extra large stems and berries, uniform in size, easily picked, exceedingly productive. No variety ever made as quick a jump into popular favor, the demand most seasons being in excess of the supply.

NORTH STAR—Red. A very vigorous grower. Extremely hardy, productive and very mild in flavor.

*PERFECTION—New, red. A cross between Fay's Prolific and White Grape, but superior to either in size of bunch and berry, quality and productiveness. The only small fruit ever awarded the Gold Medal by the Western New York Horticultural Society. Price: 15c each, \$1.40 per 10, \$13.00 per 100.

RED DUTCH—An old well-known sort, good quality berry; medium, long bunch. Very productive.

RED CROSS—A fine red currant of large size, long clusters and mild flavor. Vigorous and very productive.

VERSAILLES—Very large, red; bunch long, of great beauty and excellent quality; one of the finest and best, and should be in every collection.

VICTORIA—Large, bright red. bunches extremely long; berries medium size, of excellent quality. Good erect grower, very productive. Ripens late, making it one of the most valuable sorts.

WHITE GRAPE—Large, mild, of excellent quality and productive. Best of the white varieties for home use and market.

WILDER—One of the largest red currants known and of good quality; mild sub-acid. The bush is a strong, vigorous grower and holds its foliage so well and fresh that its fruit, though ripening early, is kept perfect until late. Very prolific. One of the best.

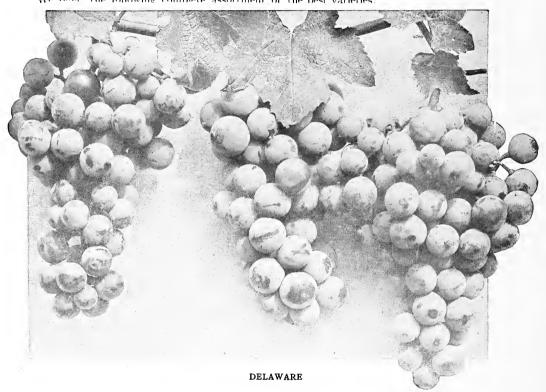
8% Discount on all cash orders before March 20th. See our discount on page 4 for orders before March 20th.

Grapes

Prices on All Varieties of Grapes Except Those Marked With a Star (*) Strong 2 yr. Plants, 15c each, \$1.00 per 10, \$7.00 per 100

Grapes come quickly into bearing, yielding fruit oftentimes the second year after planting; require but little space, and when properly trained are an ornament to the yard, garden or vineyard. They thrive everywhere, but do best on dry soil in a warm, sunny exposure.

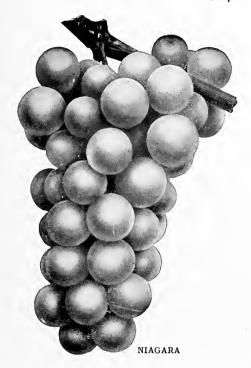
We offer the following complete assortment of the best varieties:



- AGAWAM—Dark red; large bunch and berry; productive.
- *BACCHUS—Small, black, good quality. Price: Same as Delaware.
- *BARRY—Black, attractive, high quality. Price: 15c each, \$1.20 per 10, \$10.00 per 100.
- BRIGHTON—Bunches large, berries of medium size, dark red; flesh sweet, tender and of the highest quality.
- *CAMPBELL'S EARLY—Vines vigorous and hardy; berries ripen earlier and are of better quality than Concord. Highly recommended everywhere. Price: 15c each, \$1.00 per 10, \$8.00 per 100.
- CATAWBA—An excellent red grape; ripens late.
- **CLINTON**—Black small berries; very late; popular wine grape.
- *CONCORD—A popular variety where the choice kinds fail to ripen; universally healthy, vigorous and productive; flesh moderately juicy and sweet. The leading standard variety. Price: 10c each, 75c per 10, \$4.00 per 100.
- COTTAGE—A black grape of good quality, valuable for market; vine a rank grower, healthy and hardy

- *DELAWARE—One of the finest grapes; bunches small, compact, shouldered; berries rather small and round; skin thin, light red; flesh very juicy, without any hard pulp, with an exceedingly sweet, spicy and delicious flavor. Vines moderately vigorous, very hardy and productive. Price: 15c each, \$1.00 per 10, \$7.50 per 100.
- *DIANA—Bunches a little above medium size, compact; berries large, bright red, very juicy and sweet, with distinct spicy, refreshing flavor; vine a vigorous grower and bears well. Price: Same as Delaware.
- *DUCHESS—Bunch medium to large, berries round, greenish white. Ripens with Delaware. Price: Same as Delaware.
- *EARLY VICTOR—One of the best early grapes. Pure in flavor, exceedingly sweet, sprightly and vinous. Adheres firmly to the bunch. Price: Same as Delaware.
- *EARLY OHIO—Black, good quality. Price: 15c each, \$1.20 per 10, \$12.00 per 100.
- ELVIRA—Greenish white, slightly tinged yellow, good quality; healthy, vigorous, hardy, productive.

Grapes (Continued)



- *EMPIRE STATE—Bunches large, berry medium, color white with very little tinge of yellow; flesh tender, juicy, rich, sweet and sprightly. Vine very hardy and productive. Price: Same as Delaware.
- *GREEN MOUNTAIN—Greenish white, sweet and of excellent quality. Price: 20c each, \$1.80 per 10, \$17.00 per 100.
- *HARTFORD—A good early black grape. Ripens four or five days earlier than Concord. Price Same as Delaware.
- *HERBERT—Fine quality, large deep red, a good keeper. Price: 15c each, \$1.00 per 10, \$8.00 per 100.
- IVES—Hardy and productive, fair quality.
- *JEFFERSON—Large, light red berries; flesh meaty or solid, fine for market. Price: 15c each, \$1.20 per 10, \$10.00 per 100.
- *LUCILE—A dark red grape, unsurpassed in vigor and hardiness. Price: 15c each, \$1.00 per 10, \$8.00 per 100.
- *MOORE'S EARLY—An early grape, similar to Concord. Price: Same as Delaware.
- *MOYER—Vine hardy, healthy and productive; bunches and berries rather small. Resembles Delaware in appearance; ripens early. Price: Same as Delaware.
- *MARTHA—Bunch of good size and berry large, of pale green or light color; buttery, sweet, juicy and sprightly. Price: Same as Delaware.
- MOORE'S DIAMOND—A prolific bearer, bunches large and compact, color delicate greenish white, pulp tender and juicy with very few seeds. Ripens about two weeks earlier than Concord.

- *NIAGARA—Vine a remarkably strong grower and hardy; the leaves are thick and leathery and dark glossy green; bunches very large and uniform and very compact. Quality the best, very little pulp. Melting and sweet. Price: Same as Delaware.
- POCKLINGTON—Strong grower, never mildews, is a light golden yellow; clear, juicy and sweet to the center. Bunches large, berries round and very large, and thickly set.
- *SALEM—Handsome red, splendid for table or wine. Price: Same as Delaware.
- *VERGENNES—Free from mildew, very productive; clusters large, berries large, color light amber; rich and delicious; a splendid grape for arbors. Price: Same as Delaware.
- WORDEN—A seedling of Concord which it greatly resembles in appearance and flavor, but the berries are larger.
- *WYOMING RED—An early red grape, desirable for the garden and vineyard; bunch and berries small to medium with a sweet flavor. Price: Same as Delaware.



Raspberries

Prices on all varieties except those marked with a (*). Strong, Healthy Plants; 50c per 10, \$2.50 per 100, \$15.00 per 1000



GIBRALTAR RASPBERRIES

COLUMBIAN—Dark red or purple, similar to Shaffer's Colossal, but a much better grower and bearer, larger and firmer. The most prolific raspberry known and best for canning and drying. Although red, it propagates from the tip only and never suckers. Late.

CUMBERLAND—New. The largest black raspberry known, averaging 7-8 inch in diameter. Good and firm as the Gregg, but bush is hardier, having successfully withstood 16 degrees below zero. A strong, vigorous grower and wonderfully productive. Midseason.

EUREKA—An excellent blackcap; a great producer.

*GIBRALTAR—A new variety from Canada. We are the introducers of this splendid new Canadian sort. It is thought to be a cross between Hilborn and Gregg, in color and productiveness, resembling the latter. Among its exceptional qualifications: hardiness, productiveness and strong growth of canes. We urge every one of our patrons to order a few of these plants this season.

ROYAL PURPLE—A new variety that is being extensively planted by the leading berry men throughout the country. It is fully as good, if not better, than Columbian. The plants are strong, sturdy and almost thornless. Its great point is its hardiness. Has endured 35° below without injury. An excellent shipper, excelling all other kinds in this respect. Get in on the ground floor. Plant Royal Purple now.

GREGG—Very large and late blackcap. Bush a strong, upright grower, productive and very desirable for market and home use.

*JUNE—This is the new early red Raspberry lately originated by the New York State Agricultural Experiment Station. It is a cross between the old Loudon and Marlboro. It has been grown long

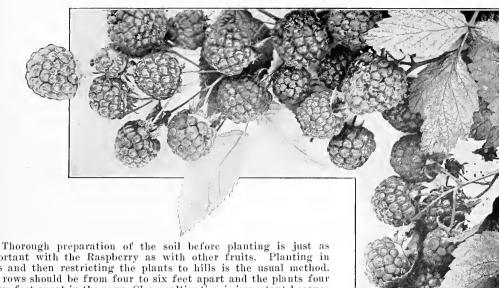
enough to show its general adaptability and remarkable characteristics. There is no other early red raspberry that can equal or approach it in its large and beautifully colored berries. It is not firm enough to be classed as an extra good shipping variety, but for a near market it is in a class by itself, as the fruit is extra large, has a beautiful color, and the quality is unsurpassed. The fruit holds its size well to the end of the season. The canes grow very tall, are nearly smooth, hardy and very productive. This combination of good qualities will make June one of the leading market and garden varieties within a few years. Price: 90c per 10, \$7.50 per 100

KANSAS—New. Originated in Kansas, where it is prized as the best blackcap. Ripens early and is as large or larger than the Gregg. Jet black, firm, handsome and of best quality. Very vigorous and productive. Very popular East and West.

CUTHBERT—The most extensively planted red raspberry. Fruit bright red, good and very large, bush very vigorous, hardy and prolific. Medium to late. Land should not be too rich.

GOLDEN QUEEN—New. Similar to the Cuthbert, of which it is a seedling, except in color, which is what its name implies. Very large, hardy, vigorous and productive. No garden should be without it.

KING—Pronounced the best early red raspberry by many of the leading horticulturists. Plant a strong grower, very hardy and productive. Berry is firm, a good shipper; large size; beautiful bright scarlet color; ripens with the earliest. Prof. W. J. Green, of Ohio Exp. Station, says: "King



important with the Raspberry as with other fruits. Planting in rows and then restricting the plants to hills is the usual method. The rows should be from four to six feet apart and the plants four to five feet apart in the rows. Clean cultivation is important because if the plants become choked with grass or weeds, it will check their growth and not only the fruiting canes will suffer for moisture but those intended for the next season's crop.

It is not advisable to plant too deeply and at the same time of planting, cut the canes down close to the surface of the soil, as the entire forces of the plant are required the first season to produce canes if anything like a crop of fruit is expected the next.

Very little pruning is necessary with the Raspberry except to go over the plantation after fruiting and cut close to the ground all of the old and weak canes. Some growers believe, however, that the bearing canes should be pruned in the Spring by heading back

the leading shoots and shortening the lateral ones. They claim that when pruned in this manner, the fruit will be larger and the plant will yield as many quarts as though the canes were left their full length.

Raspberries (Continued)

has proved the best early red raspberry. It is large, bright red, quite firm, and of good quality

- MARLBORO—A very large, bright red berry. ripening with the earliest, firm and of good quality. Very hardy, and a fair grower and great bearer. Needs good soil.
- SHAFFER'S COLOSSAL PURPLE—A very large raspberry both in cane and fruit. Canes are of wonderful vigor and size, hardy and enormously productive; berries are very large and of purplish color.
- ST. REGIS EVERBEARING—A new variety, very large, juicy and of the highest quality. The canes are strong, vigorous and hardy. The main crop is very early. The old canes continue to produce till late August when the new season's growth begins to ripen some fruit. Be sure to plant some of this variety.
- OHIO (Black)—A strong-growing sort; large and very productive.
- PLUM FARMER (Black)—It ripens very early and quickly. The fruit is of large size, often measuring an inch in diameter. It sells at the highest price.
- **RUBY** (Red)—Ripens a few days before Cuthbert. The fruit holds out large to the last picking and arrives in the market in good condition.

*TODD PERFECTION (Trade Mark)-This is a new, extra early variety of very great merit, which comes from the Hudson River fruit section. It is very productive and perfectly hardy. The overripe berries have a tendency to drop from the bushes if left too long, and this habit will be appreciated by growers who ship their fruit, as it is the over-ripe, soft and mouldy berries, which the pickers are so liable to put in the baskets, that soon spoils the entire basket. This trait, together with its firmness, makes it the very best early shipping variety. Todd Perfection makes a good strong growth of canes not easily bent over with their load of berries, thus making the picking fast and easy. We unhesitatingly recommend this variety to all berry growers as the best money maker of them all. Price: 60c per 10, \$4.00 per 100.

LOUDON (Red)—Large, deep red, of good quality.

"It's Cheapest to buy the best Nursery Stock."

Strawberry Plants

STANDARD VARIETIES



STRAWBERRIES THAT YIELD A PROFIT OF \$150.00 PER ACRE

The plants should be planted about Sept. 20th, in the fall, or about May 1st in the spring, in good ground, well worked. Varieties which are imperfect must be planted with perfect varieties. We propagate only the best sorts of established merit. What is more enjoyable than to go out into the garden in June and pick three or four baskets of this luscious, appetizing fruit? Every man who has a home should grow a few strawberries in the garden. They bear the second year from planting and yield enormously. Our prices are within the reach of all.

Prices of all varieties except those marked with a (*,) 10 plants 25c, 100 plants \$1.25, 1000 plants \$7.50.

*ABINGTON (Per.)—A mid-season variety of good healthy plant growth, and for productiveness, quality, size and general good qualities a hard variety to beat. A splendid variety for market or home use. Price: 10 plants 30c, 100 plants \$2.00.

AROMA (Per.)—Foliage smooth, dark green, of a spreading habit, picking season long, berries rich in color, large size, good grower and good market berry.

BIG JOE (Per.)—The most profitable medium late berry grown in Md. Berries very large and beautifully formed, color brilliant red, fine flavor. Truly a gold mine variety.

BRANDYWINE (**Per.**)—The plant is healthy and vigorous, and produces a fine crop of large, handsome, deep red fruit of delicious flavor. One of the best for home or market; late, firm, good shipper.

BUBACH (Imp.)—Has been in the market for 30 years; produces a large crop of big berries.

CHESAPEAKE (Per.)—Grown commercially in every section of the United States. Plants are vigorous and healthy, fruit is large and of excellent quality, ripening in the middle of the season. The dark red flesh is aromatic, highly flavored and mildly acid; blooms late and thus is not injured by frost. This is one of the very best varieties on our list.

*ELDORADO (Per.)—The Eldorado is a comparatively little known variety, but would seem to be worthy of a more extended trial as a market variety, it has such beautiful dark green healthy foliage and such resistance to the strawberry leaf rust as to make it of decided merit in this respect. It is productive, the berries are firm, and it seems to have the ability, at least in some localities, of making a good row of plants, producing a good crop of berries on any common soil without the

Strawberries (Continued)

heavy fertilizing so many varieties require. Price: 10 plants 30c, 100 plants \$2.00.

- **ELWELL'S EARLY** (Per.)—Earliest of all varieties; heavy yielder of perfectly shaped berries of exceptionally fine flavor; good shipper, also fine for home market and canning.
- *FREMONT WILLIAMS (Per.)—For some markets a very late large strawberry is found very profitable, and growers who want such a variety should try the FremontWilliams. It ripens its whole crop late, and under good culture is productive: the berries are very large and beautiful, firm and among the best in quality. When well grown they make a most beautiful display in the market. A good variety with which to finish out the season. Price: 10 plants 30c, 100 plants \$2.00.
- GANDY (Per.)—A standard late variety; thrives best in black swamp land, not adapted to dry sandy soil; does best in the South.
- GLEN MARY (Per.)—One of the very popular varieties; it makes large healthy plants with dark green foliage; blossoms are semi-staminate, but carries enough pollen to fruit its own berries. Fruit is dark red with prominent seeds of bright yellow; ripens middle season, good, firm shipper and fine for fancy local trade.
- **KLONDIKE** (Per.)—The standard early berry of many localities. Heavy yielder; firm, brilliantly colored and famous in all markets as a shipper; good plant maker; profitable variety for a beginner.
- MARSHALL (Per.)—An old variety of excellent quality; strictly fancy berry, but not quite so productive as some other varieties. Mid-season.
- MASCOT (Per.)—One of the best late strawberries fruit very large, a few berries filling a quart cup very productive of dark red even shape berries Plants large, strong and deep rooted; blooms too late for frost.

- MISSIONARY (Per.)—Earliest of all varieties. Heavy yielder of perfect shape berries of exceptionally fine flavor. Good shipper; also fine for home, market and canning.
- **NEW YORK** (**Per.**)—A variety noted for its fancy fruit of mild flavor. A prolific yielder.
- NICK OHMER (Per.)—A favorite wherever berries grow; noted for their rich flavor, large well shaped berries of crimson color; beautiful rich foliage and a good plant maker.
- *OZARK (Per.)—This is an early variety, and for productiveness and large size berries probably the best of all early ones. The berries begin to ripen nearly as early as the smaller extra early varieties, and the size of its early ripening berries places it at once in a class by itself. The berries are extra firm, of nice color and good quality; the foliage is healthy and the plants very large and stocky. This variety originated but a few years ago in the Ozark mountains of Missouri and very soon came into public favor wherever planted. Price: 10 plants 30c, 100 plants \$2.00.
- SAMPLE (Imp.)—An ideal berry, dark red in color, large in size, delicious in flavor and very attractive in appearance; firm and very productive; one of the best.
- SENATOR DUNLAP (Per.)—One of the best medium size early to mid-season varieties grown; fruit dark red with glossy finish shading to deep scarlet on the under side; planted more extensively than any other variety.
- WARFIELD (Imp.)—A popular standard variety; must be kept thin to give best results, but if not allowed to grow too thick it will produce a great crop of very desirable medium size berries that are highly flavored and highly colored; ripens mid-season.

Garden Roots

ASPARAGUS

Price: \$1.00 per 100.

Palmetto—Early and very productive.
Conover's Colossal—Of superior excellence; remarkably tender and fine flavored.

RHUBARB, or Pie Plant

Price: 10c each; 75c per 10; \$6.00 per 100.

Early Scarlet-Early and good.

Myatt's Linnaeus-Large, early, tender, excellent.

The Truth About Tree Agents

HEN you buy trees of a fruit tree agent, the firm he represents must pay him from thirty to forty per cent. commission in cash, for making the sale to you. If the firm collects 85% of their accounts in the spring, they consider that they have made a good collection. Therefore, between thirty and forty per cent. of your money goes into the pocket of the talkative tree agent, fifteen per cent. goes to pay for other people's bad accounts, and the balance in trees. No wonder the agent must charge you twice as much for trees as you can buy them for direct from our nurseries. The agent may tell you that his price is for the trees delivered to your door, and that the freight and express you pay for our trees will more than make up the difference between his price and our price, but our prepaid express offer on page 3 takes all force out of his argument.

Blackberries

Prices on our select assortment of leading varieties

50c per 10, \$3.00 per 100, \$22.50 per 1000

ANCIENT BRITON—This variety was brought from England a few years ago, and unostentaciously and by merit alone has worked itself into the esteem of both growers and consumers. It is very hardy, vigorous, healthy and exceedingly productive. Large and late.

BLOWERS—Originated in the Chautauqua "Grape Belt," and is no doubt the most productive blackberry known. 2,694 berries have been grown on one bush, and 2,720 quarts on one-third acre. Of good size and quality. Jet black and a good shipper. Hardy.

ELDORADO—A good grower, healthy, very hardy and exceedingly productive. Berries are large, iet black and of best quality. Very reliable.

ERIE—One of the earliest, very large, round and of excellent quality. Bush is vigorous, hardy and productive.

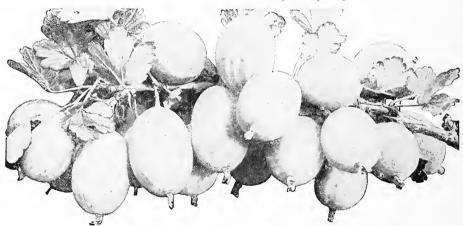
MERSEREAU—A very hardy, strong, upright grower and great bearer of large brilliant black berries that retain their color. Sweet, rich and melting, without core.

RATHBUN—Large, early and productive. Does not sucker freely, but roots from the tip of its canes like the black raspberry. Very hardy, sweet and free from core.

SNYDER—Extremely hardy, enormously productive, medium size, no hard, sour core; sweet and juicy. The leading variety where hardiness is the consideration. Ripens early.

Dewberries

LUCRETIA—A running or trailing blackberry. May be left to sprawl on the ground or else tied up on stakes or trellises like grape vines. Propagates from tips like black raspberries and never suckers. Prune severely. The Lucretia is the best of its class, ripening before any blackberry. Very large, wonderfully productive and of very best quality.



Gooseberries

Select two year old plants

CHAUTAUQUA—A very vigorous, stout, stiff, upright grower and exceedingly productive. should not be planted closer than four by six feet apart. Leaves are large, glossy and dark green; its fruit is a beautiful light yellow, perfectly free from spines and down, veined and translucent, averaging in size 1 to 1½ inches in diameter, although we have often grown them 1½ inches long. Rather thick skinned, but very sweet and of exquisite flavor. Price: 30c each, \$2.50 per 10, \$15.00 per 100.

INDUSTRY—Very large, dark red and of a rich, pleasant flavor, but not of robust constitution. Price: 18c each, \$1.60 per 10, \$14.00 per 100.

DOWNING—The largest of the American varieties. Whitish green, and of good quality. Bush is a strong, stout, upright grower, and quite prolific and healthy. Price: 15c each, \$1.20 per 10, \$8.50 per 100.

HOUGHTON—Pale red, medium sized berries of good quality. Vigorous but slender grower. healthy and very productive. Price: 15c each, \$1.20 per 10, \$8.50 per 100.

JOSSELYN (Red Jacket)—A vigorous, upright growing bush, healthy and productive. Fruit is light red and of about the size of the Downing. Price: 15c each, \$1.20 per 10, \$8.50 per 100.

PEARL—About the same if not identical with the Downing. Price: 15c each, \$1.20 per 10, \$8.50 per 100.

SMITH'S IMPROVED—Large, yellow; skin thin. Of best quality and unsurpassed for table use and cooking. Good grower and free from mildew. Price: 15c each, \$1.20 per 10, \$8.50 per 100

rnamental Trees

AMERICAN ELM

This well known tree ranks among the very best for avenue or park, especially in deep or wet soil. It grows rapidly and makes tough branches, rarely being damaged by wind or snow. Its spreading head, drooping branches and stately growth give rice: 6 to 8 ft., 40c each; 8 to 10 ft., 75c each;

10 to 12 ft., \$1.00 each.



BECHTEL'S DOUBLE FLOWERING CRAB

A medium sized, hardy ornamental tree of great beauty. When in bloom this tree presents the appearance of being covered with roses. Flowers large, fragrant and beautiful.

Price: 3 to 4 ft., 75c each.

BEECH, CUT-LEAVED

An erect, free-growing tree, foliage light green and deeply cut or incised. A fine lawn tree.

Price: 3 to 4 ft., \$2.00 each.

BEECH, RIVERS' PURPLE

A variety of European beech with large, smooth, very dark leaves. The best purple lawn tree

Price: 3 to 4 ft., \$1.75 each.

BIRCH, CUT-LEAF WEEPING

This fine tree excels all others in its tall form and graceful beauty, its upright center trunk covered with white bark, its drooping branches and pendent leaves increasing its attractiveness. It is hardy and thrifty in all locations.

Price: 5 to 6 ft., \$1.00 each.

CATALPA—BUNGEII

A small species that grows 8 to 10 feet high and twice as broad, forming a great bush, clothed with a dense mass of large, heart-shaped leaves. Among our hardy shrubs there are but few, if any, that are more effective as foliage plants for park or lawn. When grafted on a stalk of one of the tree species 5 or 6 feet high, it makes a handsome standard tree, with a very dense and symmetrical globular head, without trimming.

Price: 6 ft. stems, \$1.00 each

CATALPA—SPECIOSA

This medium to large tree, with its tropical-like foliage and its pyramids of white flowers, is worthy a place in every collection.

Price: 6 to 8 ft., 40c each; 8 to 10 ft., 60c each.

CAMPERDOWN ELM

This old favorite is the largest of the "umbrellatopped" trees; foliage large, growth spreading and pendent. It produces dense shade and is the best arbor tree for lawns.

Price: 2 yr. heads, \$1.25 each.

HORSE CHESTNUT

A very beautiful, well-known tree, forming a round, compact head, with dark green foliage and an abundance of showy flowers early in spring. Very desirable on account of its hardy, healthy habit. When fully grown, 40 to 50 feet high.

Price: 8 to 10 ft., \$1.25 each.

JUDAS TREE, OR RED BUD

A very pretty low growing, round headed tree, the stems of which are clothed with a profusion of purplish-red flowers before the foliage appears. Unique and beautiful. They flower at the same time as the Chinese Magnolia, and when planted near together the effect is most striking.

Price: 4 to 6 ft., 75c each.

KOELREUTERIA

A small growing round headed tree from China, with pinnate leaves and large panicles of showy golden yellow flowers in July. An unusually good lawn tree and perfectly hardy.

Price: 3 to 4 ft., 60c each.

LABURNUM OR GOLDEN CHAIN

A native of Europe, with smooth shining foliage, attaining the height of 20 feet. The name of the Golden Chain alludes to the length of the drooping racemes of yellow flowers which, as Cooper elegantly describes them, are "rich in streaming gold." They appear in June.

Price: 4 to 5 ft., 75c each.

LINDEN

The American and European Lindens are our best large-leaved shade trees. Specially adapted to lawn planting. Foliage is dense, and when in bloom their fragrance is delightful.

The Lindens are all beautiful, and merit more notice than they receive. They possess many

valuable qualities.

Price: American or European, 6 to 8 ft., 50c each; 8 to 10 ft, 75c each.

MULBERRY, WEEPING

This weeping tree is without doubt the best for general planting of all small lawn or cemetery trees. Its willowy, pendent branches are covered with

Ornamental Trees (Continued)

large, light green, deeply-lobed foliage. The tree is hardy and thrives in a variety of soils.

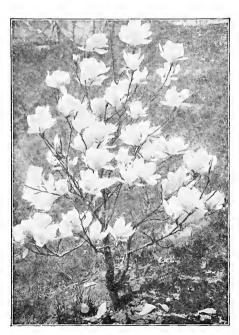
Price: 2 yr. heads, \$1.25 each.

RED MULBERRY

A handsome tree, with a short trunk and stout spreading branches, forming a dense broad crown. Price: 7 to 8 ft., 50c each

RUSSIAN MULBERRIES—Trees very hardy, stood forty degrees below zero and bore a full crop of berries the next season. They are an annual and abundant bearer. The fruit is from white to pink and some black in color and from very sweet to quite tart in taste. Price: 4 to 5 ft., 25c each; 5 to 7 ft., 35e each.

EUROPEAN WHITE WEEPING BIRCH-A graceful tree, with silvery bark and slender branches. Quite erect when young, but after four or five years growth assumes an elegant drooping habit, rendering the tree very effective in landscapes. 6 to 8 ft, 50c each; 8 to 10 ft., 75c. each; 10 to 12 ft., \$1.00 each.



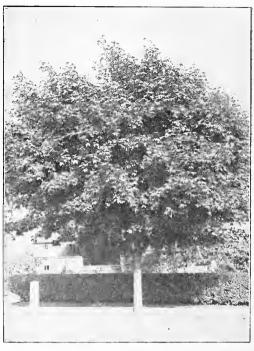
MAGNOLIA

A class of valuable and beautiful trees because of their fine foliage, luxuriant appearance and fragrant flowers. They are the best lawn trees in our collection where climate is suitable.

Chinese Varieties

These are the dwarf growing, large flowering varieties, of which the best are Speciosa and Soulangeana, white with red-purple centers, and Conspicua, pure white.

Price: 4 to 5 ft., \$3.00 each.



NORWAY MAPLE

MAPLE, ASH-LEAVED, OR BOX ELDER Of rapid growth, especially while young, and spreading form; foliage small and of light green color. Transplants easily and does well in dry soil. A good shade tree and, if pruned, attractive and valuable.

Price: 8 to 10 ft., 75c each.

MAPLE, JAPANESE

These slow, low-growing dwarfish trees are general favorites, on account of their dense, compact and graceful growth and brilliant, beautifully cut foliage, varying in color from brightest yellow to deep blood-red. Unsurpassed for lawn decorat on Autumn colorings are gorgeous. Price: 1½ to 2 ft., \$1.50 each.

MAPLE, NORWAY

The dense, dark foliage of this lovely tree and its compact, strong habit of growth, its freedom from attacks of insects, combine to make this the very best street, avenue or lawn tree for all situa-It rivals the oak, and the oldest trees known are still young in appearance.

Price: 6 to 8 ft., 60c each; 8 to 10 ft., 75c each;

10 to 12 ft, \$1.50 each.

MAPLE, SCHWEDLER'S

New Broad-Leaved Purple Maple

One of the handsomest, most valuable and popular of the new foliage trees. Its hardiness, easy growth, freedom from insects and disease, and clearly distinct and permanent color, make it especially desirable. In size and form of leaf and habit of growth this tree is very much like the Norway Maple described above. The foliage and leaf stalks, however, are different, being a distinct maroon red or a reddish purple color,



DESIRABLE TREES TO PLANT

A LIST OF TREES RECOMMENDED FOR VARIOUS PURPOSES

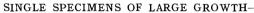


Magnolia Soulangeana.

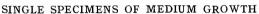
FOR STREETS, ROADS AND WIDE AVENUES —American Elm, Sugar, Silver Maples, Carolina

—American Elm, Sugar, Silver Maples, Carolina Poplar, Pin Oak.

FOR DRIVEWAYS THROUGH LAWNS AND PARKS—Norway Maple, Schwedler's Maple, Catalpa Speciosa, American and European Lindens, American Elm, European White Birch.



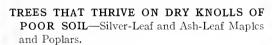
Rivers' Beech; Cut-Leaf Weeping Birch, Camperdown Elms; American and European Lindens; Norway and Cut-Leaf Maples; Horse Chestnuts; Scotch Pines; Norway and Colorado Spruces.



—Catalpa Bungei, Laburnum, Chinese Magnolias, Flowering Thorns, Hemlocks, Siberian Arborvitaes, etc.

STRONG-GROWING TREES OF PYRAMIDAL HABIT—Lombardy Poplars.





BEST TREES FOR WINDBREAKS—Norway Spruce (evergreen), Carolina Poplars and Silver Maples.

FLOWERING TREES—Magnolias, white and purple; Judas Trees, Laburnum, yellow; Fringe Tree, white and purple; Lindens; Catalpa; Thorns.



Kilmarnock Willow.



Irish Juniper



Norway Spruce.

Chinese Magnolia.



Dbl.-Flowering Thorn.



Judas Tree or Red Bud

CUT-LEAVED TREES—Cut-Leaved Birch, Wier's
Cut-Leaved Maple, Cut-Leaved Beech.

PURPLE AND SCARLET-LEAVED TREES—Beech, Birch, Elm, and Maple.

WEEPING OR PENDULOUS TREES—Beech, Birch (Cut-leaved), Elm (Camperdown), Linden (White-Leaved), Maple (Wier's), Mulberry (Teas') Kilmarnock Willow.



Dbl.-Flowering Plum.



Ornamental Trees (Continued)

quite permanent in mid-summer, and especially distinct in spring and autumn.

Price: 6 to 8 ft., \$1.00.

MAPLE, SILVER-LEAVED OR WHITE

A hardy, rapid-growing native variety of the largest size; foliage bright green above and silvery underneath. Valuable for producing a quick shade. Excellent for street planting. When fully grown 50 to 60 feet.

Price: 6 to 8 ft., 50c each; 8 to 10 ft., 75c each; 10

to 12 ft., \$1.00 cach.

MAPLE, WIER'S CUT-LEAVED SILVER

This is one of the most remarkable and beautiful trees with cut foliage. Its growth is rapid, shoots slender and drooping, giving it a habit almost as graceful as the cut-leaved Birch. The foliage is abundant, silvery underneath, and on the young wood especially deep and delicately cut. The leaf stalks are long and tinted with red on the upper surface. It may be easily adapted to small places by an occasional cutting back, which it will bear to any degree necessary.

Price: 8 to 10 ft., 85c each.

PALUSTRIS, OR PIN OAK

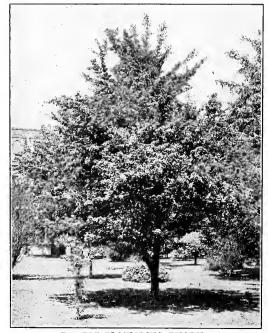
A tall, upright growing variety when young, but with age the branches droop. Foliage bright and glossy. One of the best oaks for street planting and becoming very popular.

Price: 4 to 5 ft., 80c each.

PLANE

A favorite avenue tree in Europe, and becoming very popular in this country for the same purpose. So far it has escaped the attacks of insects in our cities. It is a rapid, clean grower, forming a large, spreading tree, attaining a height of 40 to 50 feet, and cannot be too highly recommended where a large growing tree is wanted. Thrives in either high or low ground.

Price: 8 to 10 ft., 85c each.

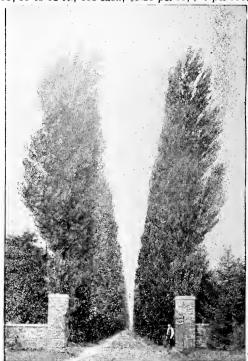


DOUBLE FLOWERING THORN

CAROLINA POPLAR

This rapid growing tree, with its large glossy leaves, open head and symmetrical habit of growth, is the best of all poplars for shade and street planting. It retains its foliage later than other varieties and is well adapted to use in smoky cities. They may be allowed to branch to the ground when desired for windbreaks or screens.

Price: 6 to 8 ft., 25c each, \$2.25 per 10, \$14.00 per 100; 8 to 10 ft., 30c each, \$2.75 per 10, \$18 per 100; 10 to 12 ft., 40c each, \$3.25 per 10, \$2.75 per 100.



LOMBARDY POPLAR

This is an old favorite. Well known and remarkable for its erect, rapid growth, and tall spiral form. Indispensable in landscape gardening to break the ordinary and monotonous outline of most other trees.

Price: 6 to 8 ft., 30c each, \$2.50 per 10, \$18.00 per 100. 8 to 10 ft., 50c each, \$4.00 per 10, \$30.00

pcr 100.

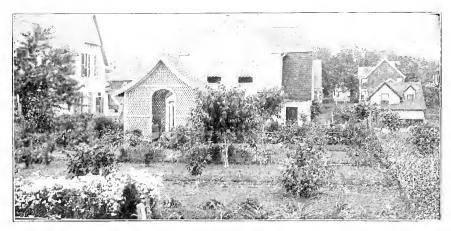
DOUBLE FLOWERING THORN

Among the small trees the thorns are classed as leaders, and grow more popular every year. They are dense and low in habit, showy in flower, resembling masses of miniature roses. Hardy and adapted to all soils. Especially valuable for small grounds. Flowers white and scarlet.

Price: 4 to 5 ft., 75c each.

MULBERRY, DOWNING—This tree is not alone valuable for the large refreshing berries it bears, but is very handsome as a lawn or street tree. This should be in every yard or garden. 4 to 5 feet, 60c. each, \$5.00 per 10.

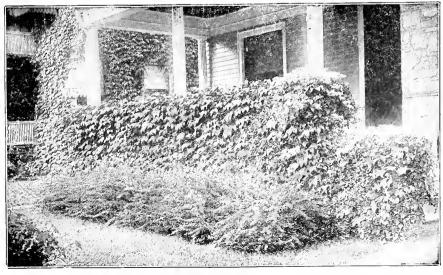
WILLOW, KILMARNOCK—Our common well-known weeping variety; forms a large round-headed, graceful tree; requires plenty of room, and where space can be spared, is quite desirable. 7 to 8 feet, \$1.00 each.



The most humble home can be made attractive and loveable by a small expenditure of time and money, and the back yard should receive the same consideration as the front, to have a harmonious whole.



A modest arrangement for a town or city lot, a group of Thunberg Barberry, a Cut-Leaved Weeping Birch, a Kilmarnock Willow, Annuals, Roses and vines.



Thunberg Barberry backed by a blending of Ampelopsis Veitchii and Paniculata Clematis.



Evergreens

Evergreen trees are stately and majestic as individuals, and strikingly effective and imposing in masses. They are invaluable as screens against objectionable objects, windbreaks and hedges. Planted in informal masses, forming a background against which showy flowers of spring-blooming shrubs may be contrasted, or the bright winter colors of the twigs and bark of small trees and shrubs, evergreens make possible some of the most enchanting results in ornamental planting. Our evergreens have been frequently transplanted and are shipped with compact balls of roots, wrapped in burlap. This method of handling insures the planter against loss.





COLORADO BLUE SPRUCE

BALSAM FIR (A. Balsamea)—Very erect and regular, pyramidal in shape; foliage dark green and lustrous above, pale on under side. Grows rapidly and is hardy. 18-24 in., 75c. each, 10 for \$6.50; 3-4 ft., \$2.25 each, 10 for \$20.00.

HEMLOCK (P. Canadensis)—A most graceful and beautiful variety. Branches droop, and the dark, bluish foliage is very delicate. 2-3 ft., \$1.00; \$9.00 per 10; 3-4 ft., \$1.75 each; \$15.00 per 10.

RETINISPORA (R. Var. Gracilis)—A dwarf variety rather irregular in habit with short, dark green foliage. 1½-2 ft., \$1.25; 2-2½ ft., \$2.00; 3 ft., \$3.00.

RHODODENDRON (Rose Bay)—Through its blooming season in June and July, no shrub in nature's garden the world over can compare with this. In winter the great, leathery leaves of the Rhododendrons form rich banks of green, quite different in character and color-tone from the tints of the conifers. They will grow in any good soil, but are finest in a somewhat sheltered location where the soil is deep, well drained, and mulched with leaves. We have them in a variety of colors; white, red, and purple being the most attractive; strong, bushy plants, well set with flower buds. 12-18 in., \$1.50 each, 10 for \$12.00; 18-24 in., \$1.75 each, 10 for \$15.00.

SIBERIAN ARBOR VITAE (T. Var. Siberica)— Exceedingly hardy, keeping color well in winter; growth compact and pyramidal; makes an elegant lawn tree of great value for ornament, screens and hedges. \$1.00 each.



BALSAM FIR

Evergreens (Continued)

AMERICAN ARBOR VITAE

A tree of variable height and pyramidal outline, especially beautiful when young. Grows naturally from Nova Scotia and Manitoba to North Carolina and Illinois. Foliage bright green, yellow green beneath, or in winter assuming tones of brown and bronze.

2 to 3 ft., 50c each, \$4.50 per 10, \$40.00 Price: per 100.

COLORADO BLUE SPRUCE

Unquestionably the most beautiful of the spruces for garden or lawn. Foliage silvery-blue, densely disposed on the numerous branchlets. Our stock is uniformly blue, the bluest strain that can be selected, grafted from the famous Koster variety. Price: 2 to 3 ft.. \$3.00 each

IRISH JUNIPER

A slender columnar form with numerous upright branches very closely appressed. Very formal in outline and invaluable in gardens where architectural features are desired. Foliage glaucous green. Price: 1½ to 2 ft., 75c each, \$6.50 per 10.

NORWAY SPRUCE

A tall and picturesque tree, and the most widely cultivated of all the spruces. Native of Northern and Middle Europe. Extensively planted as an ornamental tree and for shelters and windbreaks. Handsome and hardy, graceful and green, of rapid growth and great adaptability, this grand tree commends itself. Cones five to seven inches long, light

brown. Branches spreading, usually pendulous. Price: 2 to 3 ft., 50c each, \$1.50 per 10, \$40.00 per 100.

SCOTCH PINE

A large tree with horizontal, sometimes pendulous branches of pyramidal outline, or in age with a broad rounded top. Native of Europe and Asia; leaves in pairs, twisted, bluish-green, two to three inches long, reddish brown, This is one of the chief timber trees of Europe, frequently planted as a screen in sand-dune regions to prevent drifting.

Price: 2 to 3 ft., 75c each, \$6.50 per 10.

eonia

One of the chief points in favor of the paeonia is its hardiness. In the severest climate the plants require no protection. Their vigorous healthy growth, freedom from disease and insects are in favor of their cultivation. When the paeonia is once planted, all that is necessary has been done; they require no further care, and each succeeding year adds to their size and beauty. The foliage is rich and glossy, and of a beautiful deep green color, thus making the plants highly ornamental even when they are not in flower. The paeonia can be planted either singly, on the lawn, or it can be used to excellent advantage to plant as a border line between lots. A large bed makes a most magnificent appearance.

Varieties

Albion-Cherry rose, edged paler.

Artemise—Rosy pink, center petals delicate rose and blush white, full double.

Camille Calot—Light rose

Clarissa—Rosy pink, inner petals sulphur.

Comte de Diesbach—Dark red, early.

Comte de Niepperg-Dark rose-pink, large bloom. Delacheii-Deep, crimson purple, one of the best dark kinds, late.

Grandiflora Rosea—Light rose, outer petals very large; inner smaller and bunched; vigorous grower.

Hesperia—Pink.

Phryne—Blush white.

Prince Imperial—Brilliant, purplish-scarlet, free bloomer.

Queen Victoria—The standard pure white market variety.



Rosea Plena Superba—Very full flower, delicate pink and salmon.

Price: Strong plants, with three to five good eyes, 25c each, \$2.00 per 10.

PERENNIAL PHLOX

Hardy and succeeds in any climate. Can be planted in large groups on the lawn, or in a row along the border of the roadway. Red, Pink or White. Price: 15c each, \$1.40 per 10, \$13.00 per 100.

rnamental Shr

Vast improvements have been effected in this variety, and in consequence its old time popularity has been revived. We can supply it in red, purple or white color.

Price: 30c each, \$2.50 per 10.

CALYCANTHUS FLORIDUS (Strawberry Shrub)

An admirable and very ornamental shrub, widely cultivated for its large fragrant flowers. Grows naturally from Virginia to Florida, Leaves broad, dark green above, downy beneath; flowers reddish.

Ornamental Shrubs (Continued)

brown, sweet scented; blooms profusely in late spring and early summer. Grows four to six feet high.

Price: 30c each, \$2.50 per 10.

DEUTZIA

A hardy class of plants of fine, rather dwarf habit, luxuriant foliage and greatest profusion of attractive flowers, rendering them the most desirable of flowering shrubs. The most popular are Pride of Rochester, producing large double white flowers, the back of the petals being slightly tinted with rose; Gracilis, or Slender Branched, a charming species with pure white flowers and fine for pot culture; Lemoine, the newest and perhaps the finest of the family, the branches being entirely covered with pure white flowers of exquisite form.

Price of three varieties: 30c each, \$2.50 per 10.

EXOCHORDA

Grandiflora

A rare and beautiful shrub from China. Hardy and easily transplanted; of compact growth, and can be trimmed in dwarf form if desired. Pure white flowers, somewhat resembling the Syringa, but appearing on longer and lighter spikes. Blooms about the time of Lilacs and Rhododendrons.

Price: 3 to 4 ft., 30c each, \$2.50 per 10.

ELEAGNUS LONGIPES

A handsome, shapely, silver-leaved shrub, with ornamental reddish-brown bark in winter; perfectly hardy and easy to grow. The bright yellow flowers appear in June on long stalks, but the greatest value of the shrub is in the fruit, which is produced in the greatest abundance along the whole length of the branches; oval in shape and about one-half inch long. Color deep orange red; very showy and attractive. The fruit is not only very ornamental, but has a sprightly, sharp, pleasant flavor, and makes a delicious sauce when cooked. Eleagnus is one of the most valuable ornamental berrybearing shrubs, and should be largely planted.

FORSYTHIA

Price: 2 to 3 ft., 30c each, \$2.50 per 10.

OKSIIIIA

(The Golden Bells)

Few if any of the Spring flowering hardy shrubs can surpass the splendor and brilliancy of the Forsythias. Both grace and beauty are combined in all their attributes and give them rank for any station in the shrub plantations. They thrive in almost any fertile soil.

Price: 30c each, \$2.50 per 10.

FORSYTHIA INTERMEDIA

(Hybrid Golden Bell)

A tall shrub with slender arching branches, of garden origin; leaves simple or three-parted, dark green and lustrous; flowers golden yellow, borne in great profusion. Grows eight to ten feet high. Very floriferous.

FORSYTHIA SUSPENSA (Drooping Golden Bell)

A graceful shrub with long and slender drooping branches. Native of China. Leaves dark green and lustrous, persisting until frost; flowers in great profusion, golden yellow, very showy. Grows about eight feet tall. One of the showiest shrubs in cultivation.

FORSYTHIA SUSPENSA FORTUNEI (Fortune's Golden Bell)

Similar to the preceding, but of more vigorous upright growth. Branches arching, bearing dark, lustrous green leaves, either simple or three-parted. Flowers golden yellow, often with twisted petals. A grand shrub, often growing eight to ten feet high.

FORSYTHIA VIRIDISSIMA (Dark Green Forsythia)

A large shrub with erect, green-barked branches. Native of China. Leaves simple, very dark green, relatively narrow; flowers golden yellow, with somewhat reflexed often twisted petals. A handsome shrub, but perhaps not quite so hardy as the foregoing species.

PHILADELPHUS CORONARIUS (Mock Orange

or Garland Syringa)—One of the best known and most popular of all shrubs, having a profusion of large, creamy white, deliciously fragrant flowers that are among the earliest to bloom. Large size, perfectly hardy, and will succeed in all soils, even under trees. When in flower the bush is a solid mass of white and is one of the most satisfactory shrubs. Plant them in groups about the house and on the lawn; fine for high hedging or as a screen to shut out unsightly views. Price 30e each; \$2.50 per 10.

PHILADELPHUS GORDONIANUS (Gordon's Syringa)—A handsome shrub having a profusion of white flowers. Blooms late—in July—nearly two months later than P. Coronarius; therefore both should be planted. Price, 30c. each, \$2.50 per 10.

DOUBLE-FLOWERING PLUM—Native of China. Flowers double, of a delicate pink, upwards of an inch in diameter, thickly set on the long, slender branches; flowers in May. 2 to 3 ft., 50c. each; 10 for \$4.00.

HYDRANGEA PANICULATA GRANDIFLORA

This is undoubtedly the best and most effective shrub for all locations, and the *tree form* of this well known, late blooming shrub, as it attains age, becomes conspicuous and beautiful beyond description.

Price: Standard or tree form, 3 ft., 75c each. Bush form, 2 ft., 30c each, \$2 50 per 10.

HYDRANGEA ARBORES CENS STERILIS (Hills of Snow)

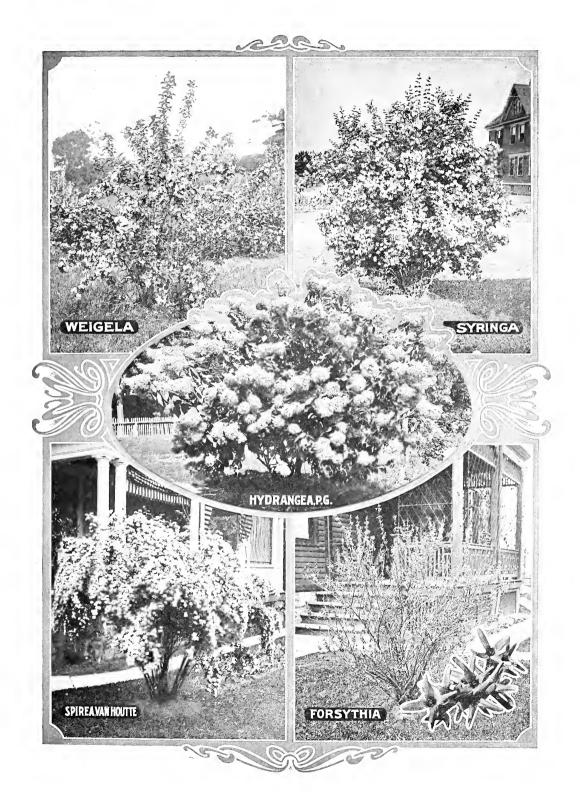
An upright shrub, usually four to eight feet tall, with bright green leaves. Flowers ray-like and sterile, resembling a snowball. A handsome, floriferous, hardy shrub, literally loaded with dazzling white flowers and continuing to blossom for a large part of the summer until late fall.

Price: 18 to 24 in., 35c each.

JAPAN QUINCE

Spiny shrubs, with bright green glossy leaves, a native of China and Japan. Flowers scarlet, large and showy. Fruit is about two inches in diameter, yellowish green, aromatic and fragrant.

Price: 30c each. \$2.50 per 10.





Ornamental Shrubs (Continued)

JAPAN SNOWBALL

Handsome plicated leaves; globular heads of pure white neutral flowers, early in June. It surpasses the common variety in several respects. Its habit is better, foliage much handsomer, flowers whiter and more delicate. One of the most valuable flowering shrubs. These can also be supplied in tree form and are very effective.

Price: Bush Form, 2 to 3 ft., 30c each, \$2 50 per 10 Tree Form, 4 to 5 ft., 50c each, \$4.50 per 10.

These old-time favorites have again sprung into wonderful popularity, and justly so, as wonderful improvements have been made in both form and coloring, and they are now one of our most attractive classes of large growing shrubs.

In ordering state color desired.

Price: Tree form, 3 to 4 ft., 50c each. Bush Form, 18 to 24 in., 30c each; \$2.50 per 10.



PURPLE FRINGE, OR SMOKE TREE

A small tree or large shrub with obovate leaves Native of Europe and Asia. Flowers pale purple borne in loose panicles, the pedicels of which soon lengthen and become plumose, lending the smoky aspect which gives the plant its common name. In autumn the foliage assumes brilliant tones of red and yellow.

Price: 35c each, \$3.00 per 10.

SPIREAS

Anthony Waterer

A new dwarf shrub of great beauty. Its broad flat heads of red flowers continue in perfection many months. Bumalda (pink) and Callosa Alba (white), have the same form and the three make a beautiful combination.

Price: 18 to 24 in., 30c each, \$2.50 per 10.

Van Houttei

The best white Spirea. The annual growth is long and abundant and covered in June with a wealth of pure white blossoms in a perfect cascade of bloom. Perfectly hardy. Should be in every collection

Price: 2 to 3 ft., 30c each, \$2.50 per 10.

WEIGELA

These are among the finest Japanese flowering shrubs, forming large symmetrical bushes with a drooping tendency, covered in June and July with large trumpet-shaped flowers of varying colors, while some have variegated foliage.

Price: 30c each, \$2.50 per 10.

Candida—Flowers purest white.

Eva Rathke-Flowers deep bright red, borne freely during the summer.

Floribunda—Flowers dark crimson with white stamens; blooms early and continues during the summer.

Rosea—Flowers are large and of deep rose color, produced in great profusion. One of the most desirable shrubs on the list.

Climbing Vines

CLEMATIS

Paniculata

A vine of rapid growth suitable for covering trellises with glossy green. The small white flowers cover the plant in autumn with a "sheet of bloom."

Price: 25c each.

Jackmanni

Flowers, when fully expanded, are from 4 to 6 inches in diameter; intense violet purple, with a rich velvety appearance. An abundant bloomer. Price: 35c each.

HENRYII

Henryii-Creamy white. A robust, free-flowering variety. Price: 35c each.

AMPELOPSIS VEITCHII Boston or Japan Ivy

This variety which came from Japan in 1863 has found great favor throughout this country, and may be seen as a carpet of green on brick and stone walls all through the summer months. It adheres without nailing to brick or stone.

Price: 35c each.

HALL'S JAPAN HONEYSUCKLE

A strong variety, almost evergreen, holding its foliage until late in January. The flowers are pure white and yellow, very fragrant, and cover the vines from July to December. The best of all the honeysuckles.

Price: 25c each.

WISTARIA

Chinensis (Blue Wistaria)

A very strong grower, after once established, that climbs high and twines tightly. It blooms very profusely early in the summer, and again more sparingly later in the season.

There is also a White Flowering variety which is equally beautiful.

Price: 35c each.

ARISTOLOCHIA SIPHO

Dutchman's Pipe

A rapid growing climber, with large heart-shaped leaves and curious pipe-shaped yellow and brown flowers. Perfectly hardy and grows 20 feet or more in a season, making a dense shade.

Price: 50c each,.

Hedge Plants

To screen unsightly objects from view, to mark lines or boundaries, hedges are most useful, and with proper attention very ornamental.

For permanent all-round effect evergreens are desirable, and the best sorts for the purpose are American Arborvitae in variety, Norway and other Spruces. These can be allowed to grow at will or kept in any desired shape by shearing.

Among deciduous shrubs for ornamental hedges the California Privet is very popular, having a foliage of great beauty and permitting a shearing to an extent that would ruin most plants. But in certain situations and for certain uses there is another even better, the Berberis Thunbergi, which for a low hedge has no equal.

This beautiful species from Japan, with round drooping habit, spoon-shaped leaves of fine brilliant green in summer, takes on from early autumn till December the most glowing colors of any shrub or tree—crimson orange, bronze and green, with all the intermediate shades, blended in the foliage of a single bush, the effect being most extraordinary and beautiful. After the leaves fall the branches are seen to be loaded down with scarlet-crimson berries, and these often hang until April, presenting a most beautiful object, and it is also of great value to plant as "cover" where quails or other game birds are protected, as they feed greedily on its seeds. For a hedge 3 to 4 feet high it is the very best of all plants, being impenetrable, as it is thickly set with spurs.

No other plant so fully meets every requirement of a hedge, combining beauty in all seasons, hardiness, compact growth, impenetrability and ease with which it may be kept in proper form.

We urge all intending to plant hedges to thoroughly prepare and enrich the soil, if of poor quality.

Price of Hedge Plants

California Privet, 2 to 3 feet, 10c cach, 75c per 10, \$4 00 per 100; 3 to 4 ft., 12c each, \$1.00 per 10, \$7.00 per 100.

Barberry Thunbergi, 18 to 24 inches, 25c each, \$2.00 per 10, \$12.50 per 100.



Join with your neighbors in pulling down the ugly fence; give place to the beautiful Privet, and add to the value of your property.

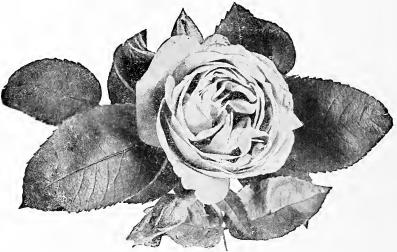
For divisions between properties or separation from the highway there is nothing more economical and beautiful than a well kept hedge, which nature keeps freshly painted from year to year without cost and is not subject to decay.

Roses

The Rose is the greatest source of delight and pleasure to all lovers of the beautiful. They are a necessity to every well planned garden. We make a specialty ofgrowing only choice roses of hardy habit. Our plants will thrive in a wide range of soils, but will amply repay any effort made to afford them fertile and eongenial surroundings.

Prices of all varieties of Roses except those marked with a star (*).

First class 2 year No. 1 plants: 35c each, \$3.00 per 10.



ANNA DE DIESBACH

COQUETTE DES ALPS

White, shaded with carmine, strong grower, very popular.

BARON DE BONSTETTEN

Large flowers, very solid, round and full; dark, rich erimson, delightfully seented; free bloomer and of hardy and vigorous habit.

ULRICH BRUNNER

One of the finest red roses in existence. Color brilliant eherry-red. This variety is a seedling of Paul Neyron, from which it derives its immense size. It has fine form, is intensely fragrant, and the flowers have great lasting qualities, which make it valuable for eutting. The flowers are borne freely on long, stiff stems. Foliage very strong and healthy.

MAGNA CHARTA

Extra large full flowers of unusual depth and substanee; bright rosy pink; very profuse bloomer, on long, stiff stems.

J. B. CLARK (Hybrid Tea)

An intense searlet rose, shaded blackish erimson, eolor like the sheen of a plum, often 7 in. in diameter. It has ereated a great sensation throughout the United States and Europe. Flowers borne freely the first year, on long stiff stems; fragranee very sweet. Hardy even in Canada.

*AMERICAN BEAUTY

Color a deep pink to erimson and intensely fragrant. A great favorite. Special price: 50e each.

HERMOSA.

Well known as one of the best for general planting; blooms in clusters all the season; clear, bright pink; very double and fragrant; quite hardy.

JOHN HOPPER

A hardy rose; an abundant bloomer; solid and regular flowers, perfectly double; elear, bright rosy pink; very fragrant.

GENERAL JACQUEMINOT

This lovely rose is seldom if ever omitted from any eollection, and will ever be a favorite. Its elear, rieh, brilliant crimson-searlet color, large and elegant form, free flowering habit and strong erect growth, all eombine to eaptivate the heart of every lover of the beautiful. Perfectly hardy.

KILLARNEY

A very beautiful coral pink Hybrid Tea Rose. Free in growth, producing strong, hardy shoots which are erowned with buds. A great favorite for winter flowers and worthy the high place it has attained. Needs protection in severe climates. The flowers are lasting, remaining clear and bright to the last. Delicate Tea Rose fragrance.



CLIO

Roses (Continued)

COQUETTE DES BLANCHES

Pure, snowy white, sometimes faintly tinged with pale rose; blooms in large clusters, medium size, full and slightly fragrant. Blooms all through the season



BARON DE BONSETTEN

CLIO

This is a grand addition to our list of white or blush hardy garden roses. The flower is perfection in form, with fine broad petals; color delicate satiny blush, with a light shading of rosy-pink at the center. It is doubtful if this beautiful rose will ever be outclassed by one of its color.

ALFRED COLOMB

A noble rose; large, globular flowers; bright rich crimson, dark and handsome. The bush is a strong, erect grower, entirely hardy and an abundant bloomer.

MARGARET DICKSON

Of magnificent form; white, with pale flesh center; petals very large, shell-shaped, and of great substance; fragrant, a very beautiful variety; foliage very large; dark green.

ANNA DE DIESBACH

Color a beautiful shade of carmine pink; flowers very large and sweet.

FRAU KARL DRUSCHKI

(Snow Queen)

This exquisite rose is the only absolutely pure white rose ever introduced. Of German origin. It is perfectly hardy everywhere and a most vigorous grower. Although we have many so-called white roses, it is a fact that before the introduction of Frau Karl Druschki we had no pure-white hardy rose.

EARL OF DUFFERIN

One of the finest roses of recent years; red and velvety crimson, shaded with dark maroon. Large flowers, finely formed, vigorous grower. One of the very finest dark roses.



A tastefully arranged Rose Garden.



Roses (Continued)

LA FRANCE

Both buds and flowers are of lovely form, grand size and exceedingly sweet; color peach blossom pink, elegantly clouded with rosy flesh. Begins to bloom while very small and continues bearing until stopped by freezing weather.

MARCHIONESS OF LONDONDERRY

Flowers of great size, perfectly formed and carried on stout stems. Color ivory-white, petals of great substance, shell-shaped and reflexed Highly perfumed and free flowering. Foliage handsome and healthy.

MADAM GABRIEL LUIZET

A fine satiny rose, inlaid with silvery-rose, heightened at the center. One of the most beautiful roses grown. A strong, sturdy grower.



MADAM CAROLINE TESTOUT

LYON

Flowers large, full and double, of remarkable substance, shrimp-pink, edges coral-red or salmon pink, shaded chrome-yellow. Exceedingly fragrant. Constant bloomer. Perfectly hardy.

PAUL NEYRON

Flowers of immense size; one of the largest roses grown and one of the finest; color deep shining rose, very fresh and pretty. It is a strong grower and remarkably free bloomer.



KILLARNEY

MADAM PLANTIER

Enormous bloomer, extremely hardy; splendid for cemetery planting.

CLOTILDE SOUPERT

Beautiful, creamy white color; flowers large, full, double, and deliciously sweet; constant bloomer.

GRUSS AN TEPLITZ

A splendid sort; bright clear crimson; very sweet; flower fine form; very showy; a free bloomer.

MADAM CAROLINE TESTOUT

A grand rose, with large, full flowers and hand some buds which resemble the famous La France rose, but the color is clear, rich pink, finely edged with silvery rose. A strong grower and abundant bearer.

MARSHALL P. WILDER

Extra large full flowers; dark deep red; very strong grower and free bloomer; very handsome.

PERSIAN YELLOW

Flowers are double and deep golden yellow. This rose belongs to the Austrian Briar class. Hardy and makes an interesting addition to the rose garden.

Baby Ramblers

Ever-blooming Dwarf Crimson Ramblers

In this variety we have the wonderful Crimson Rambler reproduced in dwarf or bush form, with this added quality that the Baby Rambler is a ceaseless bloomer. Indoors it may be kept in flower all the year round, and out-of-doors it blooms

continuously from June till after late frosts. In addition to the foregoing these may be had in pink and white, known as Pink Baby and White Baby Ramblers. Very desirable for bedding and borders. 30c each, \$2.50 per 10.

Moss Roses

Hardy, vigorous growing shrubs, thriving in a wide range of soil and climate. They require moderate pruning, or, if longer stems are required, at the sacrifice of many flowers they may be more severely cut back. The varieties we offer flower but once during the season.

BLANCHE MOREAU

Deep, pure white; flowers large and sweet, produced in clusters. Both flowers and buds are invested in a wealth of deep green moss.

CRESTED MOSS

Rose, or rose pink; flowers large and full, of exquisite form and susbtance; one of the most popular varieties.

PRINCESS ADELAIDE

Extra large flowers; double and sweet. Dark rose pink; lovely green moss.

SALET

Light rose; flowers flattened, very freely produced. Both flowers and buds are crested with moss.

Climbing Roses

*CLIMBING AMERICAN BEAUTY

This variety retains the deep pink to crimson color of the same beautiful flowers of the bush American Beauty. It grows to a height of fifteen feet and produces hundreds of perfect blooms at one time. The foliage is very handsome, and as this rose is perfectly hardy it can be grown practically anywhere without winter protection. It is without question one of the handsomest climbing roses ever introduced Special price: 60c each.

BALTIMORE BELLE

Very double; blush white blossoms in large clus-

CRIMSON RAMBLER

Glowing crimson flowers produced in great profusion in large, pyramidal trusses. A grand rose for porches or arbors or for training over a fence. One of the most popular varieties of the period.

DOROTHY PERKINS

Shell pink; extremely hardy, vigorous and a free bloomer, withstanding the most severe winters. Shoots grow frequently ten to fifteen feet in one season. Flowers are borne in enormous clusters of thirty or forty. They are perfectly double, and excellently adapted for cutting and decorating.

FLOWER OF FAIRFIELD

A sport from the Crimson Rambler, which blooms at intervals during the summer until frosts.

QUEEN OF PRAIRIES

Bright pink flowers, full and compact, produced in profusion. Very hardy.

WHITE RAMBLER

White, sometimes with faint blush; flowers profuse and very fragrant, borne in large, compact clusters.

YELLOW RAMBLER

Light yellow, changing to straw color; very floriferous. The very double flowers are produced in large clusters, and continue to bear for three or four weeks.

Tree Roses

Tree Roses are produced by grafting on stems about four feet in length. They make most beautiful lawn decorations. The plants we offer this year are exceptionally fine, with good roots and well balanced tops. We have hardy Hybrid Perpetual varieties in the following colors: white, red, pink, or crimson.

Price \$1.00 each, \$7.50 per 10.



WHITE BABY RAMBLER



TREE ROSE

KING BROTHERS NURSERIES

